

Natural and Organic Personal Care Products Industry Research Report 2023

<https://marketpublishers.com/r/N10BC2195737EN.html>

Date: August 2023

Pages: 116

Price: US\$ 2,950.00 (Single User License)

ID: N10BC2195737EN

Abstracts

This report aims to provide a comprehensive presentation of the global market for Natural and Organic Personal Care Products, with both quantitative and qualitative analysis, to help readers develop business/growth strategies, assess the market competitive situation, analyze their position in the current marketplace, and make informed business decisions regarding Natural and Organic Personal Care Products.

The Natural and Organic Personal Care Products market size, estimations, and forecasts are provided in terms of sales volume (M Units) and revenue (\$ millions), considering 2022 as the base year, with history and forecast data for the period from 2018 to 2029. This report segments the global Natural and Organic Personal Care Products market comprehensively. Regional market sizes, concerning products by types, by application, and by players, are also provided. The influence of COVID-19 and the Russia-Ukraine War were considered while estimating market sizes.

For a more in-depth understanding of the market, the report provides profiles of the competitive landscape, key competitors, and their respective market ranks. The report also discusses technological trends and new product developments.

The report will help the Natural and Organic Personal Care Products manufacturers, new entrants, and industry chain related companies in this market with information on the revenues, sales volume, and average price for the overall market and the sub-segments across the different segments, by company, product type, application, and regions.

Key Companies & Market Share Insights

In this section, the readers will gain an understanding of the key players competing. This report has studied the key growth strategies, such as innovative trends and developments, intensification of product portfolio, mergers and acquisitions, collaborations, new product innovation, and geographical expansion, undertaken by these participants to maintain their presence. Apart from business strategies, the study includes current developments and key financials. The readers will also get access to the data related to global revenue, price, and sales by manufacturers for the period 2018-2023. This all-inclusive report will certainly serve the clients to stay updated and make effective decisions in their businesses. Some of the prominent players reviewed in the research report include:

Estee Lauder

L'oreal

Weleda

Burt's Bees

Groupe Rocher

Avon

Shiseido

Amore Pacific

Procter & Gamble

Natura Cosmetics

Johnson & Johnson

L'Occitane

Hain Celestial

Uniliver

Fancl

Mustela

DHC

Pechoin

JALA Group

Shanghai Jawha

Product Type Insights

Global markets are presented by Natural and Organic Personal Care Products type, along with growth forecasts through 2029. Estimates on sales and revenue are based on the price in the supply chain at which the Natural and Organic Personal Care Products are procured by the manufacturers.

This report has studied every segment and provided the market size using historical data. They have also talked about the growth opportunities that the segment may pose in the future. This study bestows sales and revenue data by type, and during the historical period (2018-2023) and forecast period (2024-2029).

Natural and Organic Personal Care Products segment by Type

Skin Care

Hair Care

Oral Care

Cosmetics

Others

Application Insights

This report has provided the market size (sales and revenue data) by application, during the historical period (2018-2023) and forecast period (2024-2029).

This report also outlines the market trends of each segment and consumer behaviors impacting the Natural and Organic Personal Care Products market and what implications these may have on the industry's future. This report can help to understand the relevant market and consumer trends that are driving the Natural and Organic Personal Care Products market.

Natural and Organic Personal Care Products segment by Application

Supermarkets and Hypermarkets

Specialist Retailers

Online Retailers

Regional Outlook

This section of the report provides key insights regarding various regions and the key players operating in each region. Economic, social, environmental, technological, and political factors have been taken into consideration while assessing the growth of the particular region/country. The readers will also get their hands on the revenue and sales data of each region and country for the period 2018-2029.

The market has been segmented into various major geographies, including North America, Europe, Asia-Pacific, South America, Middle East & Africa. Detailed analysis of major countries such as the USA, Germany, the U.K., Italy, France, China, Japan, South Korea, Southeast Asia, and India will be covered within the regional segment. For market estimates, data are going to be provided for 2021 because of the base year, with estimates for 2023 and forecast revenue for 2029.

North America

U.S.

Canada

Europe

Germany

France

U.K.

Italy

Russia

Asia-Pacific

China

Japan

South Korea

India

Australia

China Taiwan

Indonesia

Thailand

Malaysia

Latin America

Mexico

Brazil

Argentina

Middle East & Africa

Turkey

Saudi Arabia

UAE

Key Drivers & Barriers

High-impact rendering factors and drivers have been studied in this report to aid the readers to understand the general development. Moreover, the report includes restraints and challenges that may act as stumbling blocks on the way of the players. This will assist the users to be attentive and make informed decisions related to business. Specialists have also laid their focus on the upcoming business prospects.

COVID-19 and Russia-Ukraine War Influence Analysis

The readers in the section will understand how the Natural and Organic Personal Care Products market scenario changed across the globe during the pandemic, post-pandemic and Russia-Ukraine War. The study is done keeping in view the changes in aspects such as demand, consumption, transportation, consumer behavior, supply chain management, export and import, and production. The industry experts have also highlighted the key factors that will help create opportunities for players and stabilize the overall industry in the years to come.

Reasons to Buy This Report

This report will help the readers to understand the competition within the industries and strategies for the competitive environment to enhance the potential profit. The report also focuses on the competitive landscape of the global Natural and Organic Personal Care Products market, and introduces in detail the market share, industry ranking, competitor ecosystem, market performance, new product development, operation situation, expansion, and acquisition. etc. of the main players, which helps the readers to identify the main competitors and deeply understand the competition pattern of the market.

This report will help stakeholders to understand the global industry status and trends of Natural and Organic Personal Care Products and provides them with information on key market drivers, restraints, challenges, and opportunities.

This report will help stakeholders to understand competitors better and gain more insights to strengthen their position in their businesses. The competitive landscape section includes the market share and rank (in volume and value), competitor ecosystem, new product development, expansion, and acquisition.

This report stays updated with novel technology integration, features, and the latest developments in the market

This report helps stakeholders to understand the COVID-19 and Russia-Ukraine War Influence on the Natural and Organic Personal Care Products industry.

This report helps stakeholders to gain insights into which regions to target globally

This report helps stakeholders to gain insights into the end-user perception concerning the adoption of Natural and Organic Personal Care Products.

This report helps stakeholders to identify some of the key players in the market and understand their valuable contribution.

Core Chapters

Chapter 1: Research objectives, research methods, data sources, data cross-validation;

Chapter 2: Introduces the report scope of the report, executive summary of different market segments (by region, product type, application, etc), including the market size of each market segment, future development potential, and so on. It offers a high-level view of the current state of the market and its likely evolution in the short to mid-term, and long term.

Chapter 3: Detailed analysis of Natural and Organic Personal Care Products manufacturers competitive landscape, price, production and value market share, latest development plan, merger, and acquisition information, etc.

Chapter 4: Provides profiles of key players, introducing the basic situation of the main

companies in the market in detail, including product production/output, value, price, gross margin, product introduction, recent development, etc.

Chapter 5: Production/output, value of Natural and Organic Personal Care Products by region/country. It provides a quantitative analysis of the market size and development potential of each region in the next six years.

Chapter 6: Consumption of Natural and Organic Personal Care Products in regional level and country level. It provides a quantitative analysis of the market size and development potential of each region and its main countries and introduces the market development, future development prospects, market space, and production of each country in the world.

Chapter 7: Provides the analysis of various market segments by type, covering the market size and development potential of each market segment, to help readers find the blue ocean market in different market segments.

Chapter 8: Provides the analysis of various market segments by application, covering the market size and development potential of each market segment, to help readers find the blue ocean market in different downstream markets.

Chapter 9: Analysis of industrial chain, including the upstream and downstream of the industry.

Chapter 10: Introduces the market dynamics, latest developments of the market, the driving factors and restrictive factors of the market, the challenges and risks faced by manufacturers in the industry, and the analysis of relevant policies in the industry.

Chapter 11: The main points and conclusions of the report.

Contents

1 PREFACE

- 1.1 Scope of Report
- 1.2 Reasons for Doing This Study
- 1.3 Research Methodology
- 1.4 Research Process
- 1.5 Data Source
 - 1.5.1 Secondary Sources
 - 1.5.2 Primary Sources

2 MARKET OVERVIEW

- 2.1 Product Definition
- 2.2 Global Market Growth Prospects
 - 2.2.1 Global Natural and Organic Personal Care Products Market Size (2018-2029) & (US\$ Million)
 - 2.2.2 Global Natural and Organic Personal Care Products Sales (2018-2029)
 - 2.2.3 Global Natural and Organic Personal Care Products Market Average Price (2018-2029)
- 2.3 Natural and Organic Personal Care Products by Type
 - 2.3.1 Market Value Comparison by Type (2018 VS 2022 VS 2029) & (US\$ Million)
 - 1.2.2 Skin Care
 - 1.2.3 Hair Care
 - 1.2.4 Oral Care
 - 1.2.5 Cosmetics
 - 1.2.6 Others
- 2.4 Natural and Organic Personal Care Products by Application
 - 2.4.1 Market Value Comparison by Application (2018 VS 2022 VS 2029) & (US\$ Million)
 - 2.4.2 Supermarkets and Hypermarkets
 - 2.4.3 Specialist Retailers
 - 2.4.4 Online Retailers

3 MARKET COMPETITIVE LANDSCAPE BY MANUFACTURERS

- 3.1 Global Natural and Organic Personal Care Products Market Competitive Situation by Manufacturers (2018 Versus 2022)

- 3.2 Global Natural and Organic Personal Care Products Sales (M Units) of Manufacturers (2018-2023)
- 3.3 Global Natural and Organic Personal Care Products Revenue of Manufacturers (2018-2023)
- 3.4 Global Natural and Organic Personal Care Products Average Price by Manufacturers (2018-2023)
- 3.5 Global Natural and Organic Personal Care Products Industry Ranking, 2021 VS 2022 VS 2023
- 3.6 Global Manufacturers of Natural and Organic Personal Care Products, Manufacturing Sites & Headquarters
- 3.7 Global Manufacturers of Natural and Organic Personal Care Products, Product Type & Application
- 3.8 Global Manufacturers of Natural and Organic Personal Care Products, Date of Enter into This Industry
- 3.9 Global Natural and Organic Personal Care Products Market CR5 and HHI
- 3.10 Global Manufacturers Mergers & Acquisition

4 MANUFACTURERS PROFILED

4.1 Estee Lauder

- 4.1.1 Estee Lauder Company Information

- 4.1.2 Estee Lauder Business Overview

- 4.1.3 Estee Lauder Natural and Organic Personal Care Products Sales, Revenue and Gross Margin (2018-2023)

- 4.1.4 Estee Lauder Natural and Organic Personal Care Products Product Portfolio

- 4.1.5 Estee Lauder Recent Developments

4.2 L'oreal

- 4.2.1 L'oreal Company Information

- 4.2.2 L'oreal Business Overview

- 4.2.3 L'oreal Natural and Organic Personal Care Products Sales, Revenue and Gross Margin (2018-2023)

- 4.2.4 L'oreal Natural and Organic Personal Care Products Product Portfolio

- 4.2.5 L'oreal Recent Developments

4.3 Weleda

- 4.3.1 Weleda Company Information

- 4.3.2 Weleda Business Overview

- 4.3.3 Weleda Natural and Organic Personal Care Products Sales, Revenue and Gross Margin (2018-2023)

- 4.3.4 Weleda Natural and Organic Personal Care Products Product Portfolio

- 4.3.5 Weleda Recent Developments
- 4.4 Burt's Bees
 - 4.4.1 Burt's Bees Company Information
 - 4.4.2 Burt's Bees Business Overview
 - 4.4.3 Burt's Bees Natural and Organic Personal Care Products Sales, Revenue and Gross Margin (2018-2023)
 - 4.4.4 Burt's Bees Natural and Organic Personal Care Products Product Portfolio
 - 4.4.5 Burt's Bees Recent Developments
- 4.5 Groupe Rocher
 - 4.5.1 Groupe Rocher Company Information
 - 4.5.2 Groupe Rocher Business Overview
 - 4.5.3 Groupe Rocher Natural and Organic Personal Care Products Sales, Revenue and Gross Margin (2018-2023)
 - 6.5.4 Groupe Rocher Natural and Organic Personal Care Products Product Portfolio
 - 6.5.5 Groupe Rocher Recent Developments
- 4.6 Avon
 - 4.6.1 Avon Company Information
 - 4.6.2 Avon Business Overview
 - 4.6.3 Avon Natural and Organic Personal Care Products Sales, Revenue and Gross Margin (2018-2023)
 - 4.6.4 Avon Natural and Organic Personal Care Products Product Portfolio
 - 4.6.5 Avon Recent Developments
- 4.7 Shiseido
 - 4.7.1 Shiseido Company Information
 - 4.7.2 Shiseido Business Overview
 - 4.7.3 Shiseido Natural and Organic Personal Care Products Sales, Revenue and Gross Margin (2018-2023)
 - 4.7.4 Shiseido Natural and Organic Personal Care Products Product Portfolio
 - 4.7.5 Shiseido Recent Developments
- 6.8 Amore Pacific
 - 4.8.1 Amore Pacific Company Information
 - 4.8.2 Amore Pacific Business Overview
 - 4.8.3 Amore Pacific Natural and Organic Personal Care Products Sales, Revenue and Gross Margin (2018-2023)
 - 4.8.4 Amore Pacific Natural and Organic Personal Care Products Product Portfolio
 - 4.8.5 Amore Pacific Recent Developments
- 4.9 Procter & Gamble
 - 4.9.1 Procter & Gamble Company Information
 - 4.9.2 Procter & Gamble Business Overview

- 4.9.3 Procter & Gamble Natural and Organic Personal Care Products Sales, Revenue and Gross Margin (2018-2023)
- 4.9.4 Procter & Gamble Natural and Organic Personal Care Products Product Portfolio
- 4.9.5 Procter & Gamble Recent Developments
- 4.10 Natura Cosmetics
 - 4.10.1 Natura Cosmetics Company Information
 - 4.10.2 Natura Cosmetics Business Overview
 - 4.10.3 Natura Cosmetics Natural and Organic Personal Care Products Sales, Revenue and Gross Margin (2018-2023)
 - 4.10.4 Natura Cosmetics Natural and Organic Personal Care Products Product Portfolio
 - 4.10.5 Natura Cosmetics Recent Developments
- 6.11 Johnson & Johnson
 - 6.11.1 Johnson & Johnson Company Information
 - 6.11.2 Johnson & Johnson Natural and Organic Personal Care Products Business Overview
 - 6.11.3 Johnson & Johnson Natural and Organic Personal Care Products Sales, Revenue and Gross Margin (2018-2023)
 - 6.11.4 Johnson & Johnson Natural and Organic Personal Care Products Product Portfolio
 - 6.11.5 Johnson & Johnson Recent Developments
- 6.12 L'Occitane
 - 6.12.1 L'Occitane Company Information
 - 6.12.2 L'Occitane Natural and Organic Personal Care Products Business Overview
 - 6.12.3 L'Occitane Natural and Organic Personal Care Products Sales, Revenue and Gross Margin (2018-2023)
 - 6.12.4 L'Occitane Natural and Organic Personal Care Products Product Portfolio
 - 6.12.5 L'Occitane Recent Developments
- 6.13 Hain Celestial
 - 6.13.1 Hain Celestial Company Information
 - 6.13.2 Hain Celestial Natural and Organic Personal Care Products Business Overview
 - 6.13.3 Hain Celestial Natural and Organic Personal Care Products Sales, Revenue and Gross Margin (2018-2023)
 - 6.13.4 Hain Celestial Natural and Organic Personal Care Products Product Portfolio
 - 6.13.5 Hain Celestial Recent Developments
- 6.14 Unilever
 - 6.14.1 Unilever Company Information
 - 6.14.2 Unilever Natural and Organic Personal Care Products Business Overview
 - 6.14.3 Unilever Natural and Organic Personal Care Products Sales, Revenue and

Gross Margin (2018-2023)

6.14.4 Unilever Natural and Organic Personal Care Products Product Portfolio

6.14.5 Unilever Recent Developments

6.15 Fanci

6.15.1 Fanci Company Information

6.15.2 Fanci Natural and Organic Personal Care Products Business Overview

6.15.3 Fanci Natural and Organic Personal Care Products Sales, Revenue and Gross

Margin (2018-2023)

6.15.4 Fanci Natural and Organic Personal Care Products Product Portfolio

6.15.5 Fanci Recent Developments

6.16 Mustela

6.16.1 Mustela Company Information

6.16.2 Mustela Natural and Organic Personal Care Products Business Overview

6.16.3 Mustela Natural and Organic Personal Care Products Sales, Revenue and

Gross Margin (2018-2023)

6.16.4 Mustela Natural and Organic Personal Care Products Product Portfolio

6.16.5 Mustela Recent Developments

6.17 DHC

6.17.1 DHC Company Information

6.17.2 DHC Natural and Organic Personal Care Products Business Overview

6.17.3 DHC Natural and Organic Personal Care Products Sales, Revenue and Gross

Margin (2018-2023)

6.17.4 DHC Natural and Organic Personal Care Products Product Portfolio

6.17.5 DHC Recent Developments

6.18 Pechoin

6.18.1 Pechoin Company Information

6.18.2 Pechoin Natural and Organic Personal Care Products Business Overview

6.18.3 Pechoin Natural and Organic Personal Care Products Sales, Revenue and

Gross Margin (2018-2023)

6.18.4 Pechoin Natural and Organic Personal Care Products Product Portfolio

6.18.5 Pechoin Recent Developments

6.19 JALA Group

6.19.1 JALA Group Company Information

6.19.2 JALA Group Natural and Organic Personal Care Products Business Overview

6.19.3 JALA Group Natural and Organic Personal Care Products Sales, Revenue and

Gross Margin (2018-2023)

6.19.4 JALA Group Natural and Organic Personal Care Products Product Portfolio

6.19.5 JALA Group Recent Developments

6.20 Shanghai Jawha

6.20.1 Shanghai Jawha Company Information

6.20.2 Shanghai Jawha Natural and Organic Personal Care Products Business

Overview

6.20.3 Shanghai Jawha Natural and Organic Personal Care Products Sales, Revenue and Gross Margin (2018-2023)

6.20.4 Shanghai Jawha Natural and Organic Personal Care Products Product Portfolio

6.20.5 Shanghai Jawha Recent Developments

5 GLOBAL NATURAL AND ORGANIC PERSONAL CARE PRODUCTS MARKET SCENARIO BY REGION

5.1 Global Natural and Organic Personal Care Products Market Size by Region: 2018 VS 2022 VS 2029

5.2 Global Natural and Organic Personal Care Products Sales by Region: 2018-2029

5.2.1 Global Natural and Organic Personal Care Products Sales by Region: 2018-2023

5.2.2 Global Natural and Organic Personal Care Products Sales by Region: 2024-2029

5.3 Global Natural and Organic Personal Care Products Revenue by Region: 2018-2029

5.3.1 Global Natural and Organic Personal Care Products Revenue by Region: 2018-2023

5.3.2 Global Natural and Organic Personal Care Products Revenue by Region: 2024-2029

5.4 North America Natural and Organic Personal Care Products Market Facts & Figures by Country

5.4.1 North America Natural and Organic Personal Care Products Market Size by Country: 2018 VS 2022 VS 2029

5.4.2 North America Natural and Organic Personal Care Products Sales by Country (2018-2029)

5.4.3 North America Natural and Organic Personal Care Products Revenue by Country (2018-2029)

5.4.4 U.S.

5.4.5 Canada

5.5 Europe Natural and Organic Personal Care Products Market Facts & Figures by Country

5.5.1 Europe Natural and Organic Personal Care Products Market Size by Country: 2018 VS 2022 VS 2029

5.5.2 Europe Natural and Organic Personal Care Products Sales by Country (2018-2029)

5.5.3 Europe Natural and Organic Personal Care Products Revenue by Country

(2018-2029)

5.5.4 Germany

5.5.5 France

5.5.6 U.K.

5.5.7 Italy

5.5.8 Russia

5.6 Asia Pacific Natural and Organic Personal Care Products Market Facts & Figures by Country

5.6.1 Asia Pacific Natural and Organic Personal Care Products Market Size by Country: 2018 VS 2022 VS 2029

5.6.2 Asia Pacific Natural and Organic Personal Care Products Sales by Country (2018-2029)

5.6.3 Asia Pacific Natural and Organic Personal Care Products Revenue by Country (2018-2029)

5.6.4 China

5.6.5 Japan

5.6.6 South Korea

5.6.7 India

5.6.8 Australia

5.6.9 China Taiwan

5.6.10 Indonesia

5.6.11 Thailand

5.6.12 Malaysia

5.7 Latin America Natural and Organic Personal Care Products Market Facts & Figures by Country

5.7.1 Latin America Natural and Organic Personal Care Products Market Size by Country: 2018 VS 2022 VS 2029

5.7.2 Latin America Natural and Organic Personal Care Products Sales by Country (2018-2029)

5.7.3 Latin America Natural and Organic Personal Care Products Revenue by Country (2018-2029)

5.7.4 Mexico

5.7.5 Brazil

5.7.6 Argentina

5.8 Middle East and Africa Natural and Organic Personal Care Products Market Facts & Figures by Country

5.8.1 Middle East and Africa Natural and Organic Personal Care Products Market Size by Country: 2018 VS 2022 VS 2029

5.8.2 Middle East and Africa Natural and Organic Personal Care Products Sales by

Country (2018-2029)

5.8.3 Middle East and Africa Natural and Organic Personal Care Products Revenue by Country (2018-2029)

5.8.4 Turkey

5.8.5 Saudi Arabia

5.8.6 UAE

6 SEGMENT BY TYPE

6.1 Global Natural and Organic Personal Care Products Sales by Type (2018-2029)

6.1.1 Global Natural and Organic Personal Care Products Sales by Type (2018-2029) & (M Units)

6.1.2 Global Natural and Organic Personal Care Products Sales Market Share by Type (2018-2029)

6.2 Global Natural and Organic Personal Care Products Revenue by Type (2018-2029)

6.2.1 Global Natural and Organic Personal Care Products Sales by Type (2018-2029) & (US\$ Million)

6.2.2 Global Natural and Organic Personal Care Products Revenue Market Share by Type (2018-2029)

6.3 Global Natural and Organic Personal Care Products Price by Type (2018-2029)

7 SEGMENT BY APPLICATION

7.1 Global Natural and Organic Personal Care Products Sales by Application (2018-2029)

7.1.1 Global Natural and Organic Personal Care Products Sales by Application (2018-2029) & (M Units)

7.1.2 Global Natural and Organic Personal Care Products Sales Market Share by Application (2018-2029)

7.2 Global Natural and Organic Personal Care Products Revenue by Application (2018-2029)

6.2.1 Global Natural and Organic Personal Care Products Sales by Application (2018-2029) & (US\$ Million)

6.2.2 Global Natural and Organic Personal Care Products Revenue Market Share by Application (2018-2029)

7.3 Global Natural and Organic Personal Care Products Price by Application (2018-2029)

8 VALUE CHAIN AND SALES CHANNELS ANALYSIS OF THE MARKET

8.1 Natural and Organic Personal Care Products Value Chain Analysis

8.1.1 Natural and Organic Personal Care Products Key Raw Materials

8.1.2 Raw Materials Key Suppliers

8.1.3 Natural and Organic Personal Care Products Production Mode & Process

8.2 Natural and Organic Personal Care Products Sales Channels Analysis

8.2.1 Direct Comparison with Distribution Share

8.2.2 Natural and Organic Personal Care Products Distributors

8.2.3 Natural and Organic Personal Care Products Customers

9 GLOBAL NATURAL AND ORGANIC PERSONAL CARE PRODUCTS ANALYZING MARKET DYNAMICS

9.1 Natural and Organic Personal Care Products Industry Trends

9.2 Natural and Organic Personal Care Products Industry Drivers

9.3 Natural and Organic Personal Care Products Industry Opportunities and Challenges

9.4 Natural and Organic Personal Care Products Industry Restraints

10 REPORT CONCLUSION

11 DISCLAIMER

I would like to order

Product name: Natural and Organic Personal Care Products Industry Research Report 2023

Product link: <https://marketpublishers.com/r/N10BC2195737EN.html>

Price: US\$ 2,950.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/N10BC2195737EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970