

India Tobacco Market Outlook to 2018 - Soaring Demand of Tobacco Products Amongst Young Generation

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Abstracts

The report titled "India Tobacco Market Outlook to 2018 - Soaring Demand of Tobacco Products Amongst Young Generation" provides a comprehensive analysis of the various aspects such as the market size of the India tobacco, cigarettes, cigar, beedis and smokeless tobacco market, along with the future projections and opportunities in the industry. The report also covers the market shares of major players in each of the business segment in India.

A large proportion of Indian economy is agro based in which Tobacco is one of the principal cash crops. The tobacco production and its allied products' sales in the country have played a prominent role in the development of nation's economy. India is the ~ largest tobacco market in the world in terms of tobacco consumption. The smokeless tobacco has historically been served as a tradition in India for many decades. Presently, the smokeless tobacco is the largest tobacco product category in India. On account of the fact the majority of the Indian tobacco consuming population consumes beedis, snuff and smokeless tobacco, including gutka, khaini and zarda, the tobacco market is majorly held by chewing and beedi tobacco products. Unlike other countries such as the US, UK and others where the production of cigarettes accounted for more than ~% of total production of tobacco related products, in India, the tobacco market is majorly controlled by the production of snuffs, guthka and others.

During last few years, the consumers belonging to lower income groups has been showcasing a consistent paradigm shift from beedis to lower price ranged cigarette products. This in turn have augmented the overall tobacco market revenues as cigarettes are relatively expensive than beedis. However, the increasing regulations in the industry via taxation bans on advertising promotion have led to a decline in the



growth of tobacco products volume sales in the country. Furthermore, bans on smoking cigarettes and beedis in public places, graphical representation of health warnings on cigarette boxes and increasing public campaigns against smoking have also been discouraging the Indian population to consume tobacco products in the country.

In FY'2012, the tobacco market in India witnessed a growth of ~% in revenue of tobacco market owing to the fact that the central government provided a new ~ mm segment in the excise tariff. This new segment was developed as a strategy to curb illicit trade. In light of this, leading manufacturers took an advantage and launched more than ~ products under this segment as new brands or brand extensions. For instance, Gold Flake lights have launched Small Gold Flake of size ~ mm, which has acquired a large proportion of market share in the light tar and small cigarettes category. The revenue of the overall tobacco market grew from USD ~ million in FY'2012 from USD ~ million in FY'2013-2018 and will reach USD 35 billion by 2018.

Key Topics Covered in the Report:

The market size of India Tobacco market, market size India cigarettes market, market size of beedi market, market size of smokeless tobacco market, market size of India cigar market.

Market segmentation of India tobacco market by Product categories, by types of cigarette size.

Trends and Developments in India Tobacco market.

Competitive landscape and detailed company profiles of the major players of Tobacco market in India.

Market shares of major players of Tobacco market in India, market share of major brands in the India cigarettes market, market share of major players in India smokeless tobacco market.

Future outlook and projections of tobacco market in India.

SWOT Analysis and Cause and Effect Relationship of India Tobacco Market.



Macroeconomic Variables and their future projections in India Tobacco Market.



Contents

1. INDIA TOBACCO MARKET INTRODUCTION

1.1. India Tobacco Market Size, FY'2007-FY'2013 Role of the Government in India Tobacco Market

2. INDIA TOBACCO MARKET SEGMENTATION

2.1. By Product Categories (Smokeless Tobacco, Beedi, Cigarette and Cigars), FY'2007-FY'2013

- 2.2. India Smokeless Tobacco Market Introduction and Size, 2007-2013
- 2.3. India Cigarette Market Introduction and Size, FY'2007-FY'2013
- 2.3.1. India Cigarette Market Segmentation 2.3.1.1. By Size, FY'2013
- 2.4. India Beedi Market Introduction and Size, FY'2007-FY'2013
 - 2.4.1. India Beedi Market Segmentation
 - 2.4.1.1. By Organized and Unorganized Players, FY'2013
- 2.5. India Cigar Market Introduction and Size, FY'2007-FY'2013

3. PRICE ANALYSIS OF TOBACCO PRODUCTS IN INDIA, FY'2013

4. INDIA TOBACCO MARKET IMPORTS AND EXPORTS

5. INDIA TOBACCO MARKET TRENDS AND DEVELOPMENTS

6. MARKET SHARE OF MAJOR PLAYERS IN INDIA TOBACCO MARKET

- 6.1. Market Share of Major Players in Cigarette Market, FY'2007-FY'2013
- 6.1.1. Market Share of Major Brands in Cigarette Market, FY'2013
- 6.2. Market Share of Major Players in Smokeless Tobacco Market, FY'2013

7. COMPETITIVE LANDSCAPE OF MAJOR PLAYERS IN INDIA TOBACCO MARKET

8. INDIA TOBACCO MARKET FUTURE OUTLOOK AND PROJECTIONS, 2014-2018

- 8.1. Future Projections
 - 8.1.1. Cause and Effect Relationship in India Tobacco Market



8.1.2. SWOT Analysis of India Tobacco Market

9. MACROECONOMIC VARIABLES OF INDIA TOBACCO MARKET

- 9.1. India Personal Disposable Income, 2007-2018
- 9.2. Smoking Prevalence in India, 2007-2018
- 9.3. India Per Capita Cigarette Consumption, 2007-2018

10. APPENDIX

10.1. Market Definitions
10.2. Abbreviations
10.3. Research Methodology
Data Collection Methods
Approach
Variables (Dependent and Independent)
Final Conclusion
10.4. Disclaimer



List Of Figures

LIST OF FIGURES

Figure 1: India Tobacco Market Size on the Basis of Revenue in USD Million and Growth in Percentage, FY2007-FY'2013

Figure 2: India Tobacco Market Segmentation by Smokeless Tobacco, Cigarette, Beedi and Cigars on the Basis of Revenue in Percentage, FY'2007-FY'2013

Figure 3: India Smokeless Tobacco Market Size on the Basis of Revenue in USD Million, FY'2007-FY'2013

Figure 4: India Smokeless Tobacco Market Size on the Basis of Volume Sales in Tones, FY'2007-FY'2013

Figure 5: India Cigarette Market Size on the Basis of Revenue in USD Million and Growth in Percentage, FY'2007-FY'2013

Figure 6: India Cigarettes Market Size on the Basis of Volume Sales in Million Units, FY'2007-FY'2013

Figure 7: India Beedi Market Size on the Basis of Revenue in USD Million and Growth in Percentage, FY'2007-FY'2013

Figure 8: India Beedi Market Size by Production Volume in Million Units,

FY'2007-FY'2013

Figure 9: India Beedi Market Segmentation by Organized and Unorganized Sector on the Basis of Revenue Contribution in Percentage, FY'2013

Figure 10: India Cigar Market Size on the Basis of Revenue in USD Million and Growth in Percentage, FY'2007-FY'2013

Figure 11: Market Share of Major Players in Cigarette Market on the Basis of Volume Sales in Percentage, FY'2007-FY'2013

Figure 12: Market Share of Major Players in Smokeless Tobacco Market on the Basis of Volume Sales in Percentage, FY'2013

Figure 13: India Tobacco Market Future Projections by Revenue in USD Million, FY'2014-FY'2018

Figure 14: India Personal Disposable Income in USD Million, 2007-2018

Figure 15: India Number of Smoking Population in Million, 2007-2018

Figure 16: India Per Capita Cigarette Consumption in Units, 2007-2018



List Of Tables

LIST OF TABLES

Table 1: India Tobacco Market Segmentation by Smokeless Tobacco, Cigarette, Beedi and Cigars on the Basis of Revenue in USD Million, FY'2007-FY'2013 Table 2: India Cigarettes Market Segmentation by Types of Cigarettes on the Basis of Volume Sales in Percentage, FY'2011-FY'2013 Table 3: Price Analysis of Tobacco Product Categories in INR, FY'2013 Table 4: Price Analysis of Major Cigarette Categories in INR, FY'2013 Table 5: India Unmanufactured Tobacco and Tobacco Products Exports on the Basis of Volume in Million Tones and Value in USD million, FY'2011-FY'2013 Table 6: India Tobacco Exports By Products on the Basis of Volume in Million Tones and Value in USD million, FY'2011-FY'2013 Table 7: India Cigarettes Exports on the Basis of Volume in Million Tones and Value in USD Million, FY'2011-FY'2013 Table 8: India Smokeless Tobacco Exports by Volume in Tones and Value in USD Million, FY'2011-FY'2013 Table 9: India Beedi Exports by Volume in Tones and Value in USD Million, FY'2011-FY'2013 Table 10: India Cigar Exports by Volume in Tones and Value in USD Million, FY'2012-FY'2013 Table 11: Market Share of Major Brands in India Cigarettes Market on the Basis of Volume Sales in Percentage, FY'2013 Table 12: Company Profiles of Major Companies in Beedi Market in India Table 13: Company Profiles of Major Companies in Smokeless Tobacco Market in India Table 14: Company Profiles of Major Cigarette Manufacturing Companies in India Table 15: Company Financials and Sales by Volume of Major Cigarette Manufacturing Companies in India in USD Million and Million Units, FY'2007-FY'2013 Table 16: Cause and Effect Relationship Analysis between Industry Factors and the Expected India Tobacco Industry Prospects Table 17: SWOT Analysis of India Tobacco Market Table 18: Correlation Matrix of the India Tobacco Industry Table 19: Regression Coefficients Output



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