

India Payment Services Industry Outlook to 2019 - Surging Investments in MPOS, mWallet and NFC to Drive Growth

https://marketpublishers.com/r/I0669B2A90CEN.html

Date: February 2015

Pages: 163

Price: US\$ 1,300.00 (Single User License)

ID: I0669B2A90CEN

Abstracts

The report titled "India Payment Services Industry Outlook to 2019 - Surging Investments in MPOS, mWallet and NFC to Drive Growth" provides a comprehensive analysis of the various aspects such as market size of the payment industry, mobile wallets, mobile banking and MPOS payments along with online payments and payment gateways. The report also covers the market shares of major companies involved in different segments in the payment industry in India.

The payment market is majorly driven by transactions through mobile point of sale terminals and mobile banking, in FY'2014 registered transactions worth of INR ~ million. There is a growth recorded of 147.6% from the revenues generated by the industry as compared to the previous year, where the total transactions were INR ~ million. Each segment in the payment market is subject to a gamut of different factors such as number of units sold, reach amongst customers and merchant acquisitions that play an important role in determining their respective revenues.

The major segments in the payment industry in India include, MPOS, mobile banking, mobile wallets and online bill payments. In FY'2014, the largest share of market was held by mobile banking services at INR ~ million and was followed by payments made by using mobile point of sale devices. Mobile wallets and online bill payments comprise only of a small percentage share in the market.

Moreover, each segment in the payment industry in India comprises of a different set of players. For example, in mobile banking sector, financial institutions such as banks operate independently by using an application developed by a software company. However, in mobile POS market, there is a tie-up between the financial institution and



the gateway to route transactions. Mobile wallets have witnessed collaborations between telecom companies and banks to provide pre-paid wallet services to customers. The largest market share in mobile banking market in terms of value of transactions was held by ICICI at ~%, whereas, by volume of transactions it was led by the State bank of India at ~% in FY'2014.

The market for payments in India is changing rapidly. Technological advancements and a high rate of adoption of mobile devices have enabled the growth of banking and payment services. Also, the increase in internet penetration across both urban and rural sectors has provided a platform for payment and software companies to provide solutions which can amplify the financial services. Competitive pressures in this sector have been significantly changing the market with more number of startups providing cost effective services to customers. India payment market is expected to grow at a CAGR of ~% from FY'2015 to FY'2019 and has been estimated to out-grow INR ~ million by FY'2019.

KEY TOPICS COVERED IN THE REPORT:

The market size of the India m-payment industry.

The market size of the m-wallet market.

The market size of the m-banking market.

The market size of the m-POS market.

The market size of the bill payments market.

The market size of the online bill payments market.

The market size of the payment gateway market.

Market segmentation of the sectors on the basis of value and volume of transaction, more of payment and payment channels.

Market segmentation of the m-POS market on the basis of revenues sources.

Trends and Development in the India payment market.



Competitive landscape and detailed company profiles of the major financial institutions and companies involved in the payment industry in India.

Future outlook and projections of the India payment market



Contents

1. INDIA PAYMENTS MARKET INTRODUCTION

2. INDIA M-PAYMENTS MARKET, FY'2012-FY'2014

- 2.1. Introduction
- 2.2. India M-Payment Market Size, FY'2012-FY'2014
 - 2.2.1. By Transaction Volume, FY'2012-FY'2014
 - 2.2.2. By Number of Transactions, FY'2012-FY'2014
 - 2.2.3. By Payment Methods
- 2.3. India M-Payment Market Segmentation, FY'2014
- 2.3.1. By Type of Industry (Online Travel, Financial Services, Online Retail, Others), FY'2014
- 2.3.2. By Type of Payments (Mobile Banking, mPOS, mWallet), FY'2012-FY'2014

3. INDIA M-WALLET INTRODUCTION AND VALUE CHAIN

Value Chain Analysis

- 3.1. India M-Wallet Market Size, FY' 2013-FY'2014
- 3.2. India M-Wallet Market Segmentation (Semi-Closed Loop, Closed Loop and Open Loop), FY'2013-FY'2014
- 3.3. India M-Wallet Market Segmentation (Consumer and Enterprise), FY'2013-FY'2014
- 3.3.1. Consumer M-Wallet Market Size and Segmentation (Utility Bill Payments,

Domestic Money Transfer, Retail Merchant Payments), FY'2013-FY'2014

- 3.3.2. Enterprise M-Wallet Market Size and Segmentation (Government and SMEs), FY'2013-FY'2014
- 3.4. Trends and Developments in India M-Wallet Market

Transformation of M-wallet Companies to Payment Banks

Companies Addressing Security Concerns Pertaining to M-Wallet

M-Wallets Powered By NFC Technology

M-wallet Transactions Conducted through Social Media

- 3.5. Government Regulations in India M-Wallet Market
- 3.6. Market Share of Major Players in India M-Wallet Market, FY'2014
 - 3.6.1. Competitive Landscape of Major Players in India M-Wallet Market
- 3.7. India M-Wallet Market Future Outlook and Projections, FY'2015-FY'2019

4. INDIA M-BANKING MARKET, FY'2012-FY'2014



- 4.1. India M-Banking Market Introduction and Value Chain India M-Banking Value Chain
- 4.2. India M-Banking Market Size, FY'2012-FY'2014
 - 4.2.1. By Transaction Volume, FY'2012-FY'2014
 - 4.2.2. By Number of Transactions, FY'2012-FY'2014
- 4.3. M-Banking Segmentation by Different Uses of M-Banking (Online Travel, DMT, Online Retail, Bill Payments, FY'2014
- 4.4. Market Share of Different Banks in India M-Banking Market, FY'2012-FY'2014
- 4.4.1. Competitive Landscape of Major Players in India M-Banking Market
- 4.5. Government Regulations in India M-Banking Market

Regulatory and Supervisory Guidelines

Technology and Security Guidelines

Customer Registration Guidelines

4.6. India M-Banking Market Future Projections and Outlook, FY'2015-FY'2019

5. INDIA M-POS MARKET, FY'2012-FY'2014

5.1. Introduction and Value Chain

India M-POS Market Value Chain Analysis

- 5.2. India M-POS Market Size, FY'2012-FY'2014
 - 5.2.1. By Revenue, FY'2012-FY'2014
 - 5.2.2. By Number of M-POS Devices Produced, FY'2012-FY'2014
 - 5.2.3. By Value of Transactions, FY'2012-FY'2014
- 5.3. Competitive Landscape of Major Players in India M-POS Market
- 5.4. Trends and Developments in India M-POS Market

Increase in Consumer Awareness

Differentiated Value Proposition

Shift to Electronic Methods to Process Transactions

Technological Innovation

5.5. India M-POS Market Future Outlook and Projections, FY'2015-FY'2019

6. MERCHANT ACQUIRING LANDSCAPE IN INDIA – BANK ACQUIRED MERCHANTS, FY'2012-FY'2014

- 6.1. Introduction
- 6.2. Market Share of Different Banks in India POS Market, FY'2012-FY'2014
 - 6.2.1. By Number of POS Terminals, FY'2012-FY'2014
 - 6.2.2. By Volume of Transaction through POS Terminals, FY'2012-FY'2014



6.2.3. By Number of Transaction through POS Terminals, FY'2012-FY'2014

7. INDIA BILL PAYMENT MARKET, FY'2010-FY'2014

7.1. India Bill Payment Introduction and Value Chain Retailers

Aggregators

- 7.2. India Bill Payment Market Size, FY'2010-FY'2014
- 7.3. India Bill Payment Market Segmentation by Type of Bills, FY'2014
- 7.4. India Bill Payment Market Segmentation by Payment Channel (Bank, Biller, Third-Party), FY'2014
- 7.5. India Online Bill Payment Introduction and Market Size, FY'2010-FY'2014 GIRO Based Payment System
- 7.6. India Online Bill Payment Market Segmentation by Payment Platform, FY'2010-FY'2014
- 7.7. India Online Bill Payment Market Future Outlook and Projections, FY'2015-FY'2019
- 7.8. Market Share of Major Players in India Bill Payments Market, FY'2014
 - 7.8.1. Competitive Landscape of Major Players in India Bill Payments Market
- 7.9. India Bill Payments Market Future Projections and Outlook, FY'2015-FY'2019

8. INDIA ONLINE PAYMENT GATEWAY MARKET, FY-2010-FY'2014

- 8.1. India Online Payment Gateway Market Introduction, FY'-2010-FY'2014
- 8.2. India Online Payment Gateway Market Size, FY'2010-FY'2014
- 8.3. Market Share of Major Players in India Online Payment Gateway Market, FY'2014
- 8.3.1. Competitive Landscape of Major Players in India Online Payment Gateway Market
- 8.4. India Online Payment Gateway Market Future Projections and Outlook, FY'2015-FY'2019

9. SWITCH PROVIDERS IN INDIA PAYMENTS MARKET

- 9.1. India Payment Industry Switch Providers Introduction
- 9.2. Competitive Landscape of Major Switch Providers in India Payment Industry

10. ROLE OF GOVERNMENT IN INDIA PAYMENTS MARKET

Eligibility Criteria for Participation



Roles and Responsibilities of BBPCU Roles and Responsibilities of BBPOU

11. SWOT ANALYSIS

Strength
Weakness
Opportunities
Threats

12. PORTER'S ANALYSIS

Measures to Overcome Porter's Five Forces

13. TRENDS AND DEVELOPMENTS IN INDIA PAYMENTS MARKET

New Partnership Model
Adoption of Mobile Technology
Role of Reserve Bank of India
Improvement in Security Measures
Role of National Payments Corporation of India
Other Technological Advancements

14. CHALLENGES AND ISSUES IN INDIA PAYMENTS MARKET

Alternative Forms of Payments
Adoption of Technology in Rural Areas
Regulatory Restrictions
Security Issues
Interoperability
Lack of Awareness

15. INDIA M-PAYMENT MARKET FUTURE OUTLOOK AND PROJECTIONS, FY'2015-FY'2019

16. MACRO-ECONOMIC VARIABLES

- 16.1. Number of Bank Branches in India, FY'2009-FY'2019
- 16.2. Population in India, FY'2009-FY'2019



- 16.3. Personal Disposable Income, FY'2009-FY'2019
- 16.4. Electronic Payment Transactions in India, FY'2009-FY'2019
 - 16.4.1. ECS/NECS Transactions by Volume and Numbers, FY'2009-FY'2019
 - 16.4.2. NEFT/EFT Transactions by Volume and Numbers, FY'2009-FY'2019
 - 16.4.3. RTGS Transactions by Volume and Numbers, FY'2009-FY'2019
 - 16.4.4. Credit Card Transactions by Volume and Numbers, FY'2009-FY'2019
 - 16.4.5. Debit Card Transactions in Volume and Numbers, FY'2009-FY'2019
 - 16.4.6. IMPS Transactions by Volume and Numbers, FY'2012-FY'2014

17. APPENDIX

- 17.1. Market Definition
- 17.2. Abbreviations
- 17.3. Research Methodology

Data Collection Methods

Approach

Variables (Dependent and Independent)

Multi Factor Based Sensitivity Model

Final Conclusion

17.4. Disclaimer



List Of Figures

LIST OF FIGURES

Figure 1: India M-Payment Market Size by Transaction Volume in INR Million,

FY'2012-FY'2014

Figure 2: India M-Payment Market Size by Number of Transactions in Million,

FY'2012-FY'2014

Figure 3: India M-Payment Market Segmentation by Payment Methods on the basis of Number of Transactions in Percentage (%), FY'2014

Figure 4: India M-Payment Market Segmentation by Type of Industry on the Basis of Number of Transactions in Percentage, FY'2014

Figure 5: Distribution of Shares by Type of Loop System, in Percentage (%),

FY'2013-FY'2014

Figure 6: India M-Wallet Market Segmentation by Consumer and Enterprise on the Basis of Principal Transactions in Percentage (%), FY'2013-FY'2014

Figure 7: India Consumer M-Wallet Market Size on the Basis of Principal Transaction in INR Million, FY'2013-FY'2014

Figure 8: India Consumer M-Wallet Market Segmentation by Type of Services on the Basis of Principal Transactions in Percentage, FY'2013-FY'2014

Figure 9: India Enterprise M-Wallet Market Size on the Basis of Principal Transactions in INR Million, FY'2013-FY'2014

Figure 10: India Enterprise M-Wallet Market Segmentation by Type of Services on the Basis of Principal Transactions, in Percentage (%), FY'2013-FY'2014

Figure 11: Market Share of Major Players in India M-wallet Market by Transaction Value, in Percentage (%), FY'2014

Figure 12: India M-Wallet Market Future Projections on the Basis of Principal Transactions in INR Million, FY'2015-FY'2019

Figure 13: India M-Banking Market Size by Transaction Volume in INR Million, FY'2012-FY'2014

Figure 14: India M-Banking Market Size by Number of Transactions, in Million, FY'2012-FY'2014

Figure 15: M-Banking Segmentation by Distribution of Different Uses of M-Banking, in Percentage (%), FY'2014

Figure 16: Market Share of Different Banks in India by M-Banking Transaction Volume, in Percentage (%), FY'2012-FY'2014

Figure 17: Market Share of Different Banks in India by Number of M-Banking Transactions, in Percentage FY'2012-FY'2014

Figure 18: Indian M-Banking Market Future Projections by Transaction Volume, in INR



Million, FY'2015-FY'2019

Figure 19: India M-POS Market Value Chain Analysis

Figure 20: India M-POS Market Size by Revenue in INR Million, FY'2012-FY'2014

Figure 21: India M-POS Market Size by Number of Devices Produced,

FY'2012-FY'2014

Figure 22: India M-POS Market Size by Transaction Volume in INR Million,

FY'2012-FY'2014

Figure 23: India MPOS Market Future Projections by Revenue in INR Million,

FY'2015-FY'2019

Figure 24: Total Number of POS Terminals by Banks in India, in Percentage (%),

FY'2012-FY'2014

Figure 25: Total Volume of Transactions using POS Terminals by Banks in India, in

Percentage (%), FY'2012-FY'2014

Figure 26: Total Number of Transactions using POS Terminals by Banks in India, in

Percentage (%), FY'2012-FY'2014

Figure 27: India Bill Payment Market Size by Value on the Basis of Household Bills Paid

in INR Million, FY'2010-FY'2014

Figure 28: India Bill Payment Market Segmentation by Type of Household Bills

Generated on the Basis of Bills Paid by Value in Percentage, FY'2014

Figure 29: India Bill Payment Market Segmentation by Payment Channel on the Basis

of Bills Paid by Value in Percentage, FY'2014

Figure 30: India Online Bill Payment Market Size by Value on the Basis of Bills Paid in

INR Million, FY'2010-FY'2014

Figure 31: India Online Bill Payment Market Segmentation by Payment Platform on the

Basis of Transaction Value in Percentage (%), FY'2010-FY'2014

Figure 32: India Online Bill Payment Market Projections on the Basis of Bills Paid in INR

Million, FY'2015-FY'2019

Figure 33: Market Share of the Major Players in India Third Party (Aggregators) Bill

Payment Market on the Basis of Bills Paid by Value in Percentage, FY'2014

Figure 34: India Bill Payment Market Projections on the Basis of Transactions Value in

INR Million, FY'2015-FY'2019

Figure 35: India Online Payment Gateway Market Size on the Basis of Net Transaction

Cost in INR Million, FY'2010-FY-2014

Figure 36: India Online Payment Gateway Market Size on the Basis of Net Transaction

Volume in Million, FY'2010-FY'2014

Figure 37: Market Share of Major Players in India Payment Gateway Market, FY'2014

Figure 38: India Online Payment Gateway Future Projections on the Basis of

Transaction Cost in INR Million, FY'2015-FY'2019

Figure 39: Switch Provider Processing System



Figure 40: Effect of Porter's Five Forces on India Logistics Industry

Figure 41: India M-Payment Market Future Projections in INR Million, FY'2015-FY'2019

Figure 42: Number of Bank Branches in India, FY'2009-FY'2019

Figure 43: Population in India in Million, FY'2009-FY'2019

Figure 44: Personal Disposable Income in India in INR Million, FY'2009-FY'2019

Figure 45: ECS/NECS Transactions in India in Volume and Numbers, INR Billion and in

Million Respectively, FY'2009-FY'2019

Figure 46: NEFT/EFT Transactions in India by Volume, in INR Billion,

FY'2009-FY'2019

Figure 47: NEFT/EFT Transactions in India by Numbers, in Million, FY'2009-FY'2019

Figure 48: RTGS Transactions in India by Volume, in INR Billion, FY'2009-FY'2019

Figure 49: RTGS Transactions in India by Numbers, in Million, FY'2009-FY'2019

Figure 50: Credit Card Transactions in India by Volume and Numbers, in INR Billion and

in Million Respectively, FY'2009-FY'2019

Figure 51: Debit Card Transactions in India by Volume and Numbers, in INR Billion and in Million Respectively, FY'2009-FY'2019



List Of Tables

LIST OF TABLES

Table 1: M-Payment Market Segmentation by Transaction Volume of Different Types of Payments in INR Million, FY'2012-FY'2014

Table 2: M-Payment Segmentation by Number of Transactions of Different Types of Payments in Million, FY'2012-FY'2014

Table 3: Comparison of M-Wallet with Other Major E-payment Systems in India

Table 4: Major Differences between Mobile Banking and Mobile Wallet Payment Systems

Table 5: India M-Wallet Market Size on the Basis of Principal Transactions by Volume in INR Million and by Number of Transactions in Million, FY'2013-FY'2014

Table 6: Major Differences between Semi-Closed and Open Loop Mobile Wallet Payment Instruments

Table 7: India M-Wallet Market Segmentation by Type of Loop Systems in INR Million, FY'2013-FY'2014

Table 8: India M-Wallet Market Segmentation by Consumer and Enterprise on the Basis of Principal Transaction in INR Million, FY'2013-FY'2014

Table 9: India Consumer M-Wallet Market Segmentation and Projections on the Basis of Principal Transactions in INR Million, FY'2013-FY'2014

Table 10: India Enterprise M-Wallet Market Segmentation and Projections on the Basis of Principal Transactions in INR Million, FY'2013-FY'2014

Table 11: RBI Guidelines for Issuance and Operation of M-Wallets in India

Table 12: Competitive Landscape of the Major Players in India M-Wallet Market, FY'2013

Table 13: M-Banking Segmentation by Distribution of Different Uses of M-Banking in INR Million, FY'2014

Table 14: Market Share of Different Banks in India by M-Banking Transaction Volume, in INR Million, FY'2012-FY'2014

Table 15: Market Share of Different Banks in India by Number of M-Banking Transactions, FY'2012-FY'2014

Table 16: Competitive Landscape of Major Players in India M-Banking Market

Table 17: Competitive Landscape of Major Players (Ezetap, MSwipe, iKaaz, Bijlipay, Mosambee, Paymate) in India M-POS Market

Table 18: India POS Market Share of Banks on the Basis of Total Number of Active POS Terminals, FY'2012-FY'2014

Table 19: India POS Market Share of Banks on the Basis of Total Volume of Transactions in INR Million, FY'2012-FY'2014



Table 20: India POS Market Share of Banks on the Basis of Total Number of Transactions in Million, FY'2012-FY'2014

Table 21: India Bill Payment Market Segmentation by Payment Channel on the Basis of Bills Paid by Volume in INR Million, FY'2014

Table 22: India Bill Payment Market Segmentation by Payment Channel on the Basis of Number of Transactions by Volume in Percentage, FY'2013

Table 23: Major Differences between a Traditional and GIRO Payment

Table 24: India Online Bill Payment Market Segmentation by Payment Platform on the Basis of Transaction Value in INR Million, FY'2010-FY'2014

Table 25: India Online Bill Payment Market Segmentation by Payment Platform and Projections on the Basis of Bills Paid by Value in Percentage, FY'2015-FY'2019 Table 26: India Online Bill Payment Market Segmentation by Payment Platform and Projections on the Basis of Bills Paid by Value in INR Million, FY'2015-FY'2019

Table 27: Bill Transaction Size of the Major Third Party Aggregators in India in INR Million, FY'2013

Table 28: Competitive Landscape of the Major Players in India Bill Payments Market

Table 29: Market Share of Major Players in India Payment Gateway Market by Revenue in INR Billion, FY'2014

Table 30: India Online Payment Gateways (Non-Bank Merchants) Competitive Landscape on the Basis of Business Overview, Key Business Segments, Business Strategy and Key Developments

Table 31: India Online Payment Gateways (Bank Merchants) Competitive Landscape on the Basis of Business Overview, Key Business Segments, Business Strategy and Key Developments

Table 32: Competitive Landscape of Major Switch Providers in India Payment Industry

Table 33: Number of Monthly IMPS Transactions in India, FY'2012-FY'2014

Table 34: Monthly Transaction Volume of IMPS Transactions in India in INR Million, FY'2012-FY'2014

Table 35: Correlation Matrix for Bill Payment Market in India

Table 36: Regression Coefficients Output



I would like to order

Product name: India Payment Services Industry Outlook to 2019 - Surging Investments in MPOS,

mWallet and NFC to Drive Growth

Product link: https://marketpublishers.com/r/10669B2A90CEN.html

Price: US\$ 1,300.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/l0669B2A90CEN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at https://marketpublishers.com/docs/terms.html

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970



