

India Fitness Services and Equipment Industry Outlook to 2019 - Increasing Obesity and Disposable Income to Spur Future Growth

https://marketpublishers.com/r/I4C5DE93CBAEN.html

Date: February 2015

Pages: 122

Price: US\$ 1,100.00 (Single User License)

ID: I4C5DE93CBAEN

Abstracts

The report titled 'India Fitness Services and Equipment Industry Outlook to 2019 - Increasing Obesity and Disposable Income to Spur Future Growth' presents a comprehensive analysis of fitness services and equipments being used in the country by revenue along with the market segmentation by pricing, organizational structure, citywise concentration of fitness services and by end users, type of equipments, origin for the fitness equipments, growth drivers and competitive scenario of major players in the India Fitness Services and Equipment Market.

The fitness services and equipment market penetration is low in India and has ample scope for growth in the future. The growth in the India Fitness Services and Equipment Market has been largely impelled by the augmenting demand for fitness services on account of rising lifestyle diseases and obesity. Increasing demand for fitness services and equipments, as contributed by the factors such as high population growth, rising disposable incomes and increasing youth population in India is anticipated to further stimulate the country's overall fitness services and equipment market in the following years.

There has been increasing demand for fitness services in the country. The increase in the fitness services market has been observed on account of factors such as penetration in corporate sector, introduction of new age fitness services such as zumba, pilates, EMS and others.

The market size of the fitness services has increased from INR ~ million in FY'2009 to INR ~ million in FY'2014 at a CAGR of 23.2%. The India Fitness Equipment Market registered sales revenue of INR ~ million in FY'2014, increasing from the previous year



at a rate of 22.0%. The India Equipment Market, which has been growing at a CAGR of ~ in terms of revenue over the period FY'2009-FY'2014, is expected to perform reasonably well in the coming years on account of significant rise in sedentary work culture and increasing disposable incomes of the Indian population.

The fitness services market has been majorly concentrated in the top 8 cities of India out of which Delhi NCR had the maximum share with ~% in FY'2014. The standard segment fitness centers dominated the India fitness services market with a ~% share in FY'2014. There has also been an increasing trend in the demand for premium fitness services on account of rising disposable incomes. The fitness services market in India has a limited numbers of organized players out of which TBVF (Talwalkars Better Value Fitness), Gold's Gym, Fitness One, Snap Fitness are the few leading players.

Cardiovascular fitness equipment has maintained its dominance in the India Fitness Equipment Market with a market share of ~% in FY'2014. Strength training fitness equipments registered revenues of INR ~ million in FY'2014. The fitness equipment market has been gradually witnessing an increased share of fitness. Proline Fitness, Acme Fitness, Jerai Fitness Pvt. Ltd. Grand Slam Fitness are the few leading players in the India Fitness Equipment Market.

Key Topics Covered in the Report:

The market size of India Fitness Services and Equipment market in terms of revenue

Consumer profile in the India Fitness Services and Equipment market.

India fitness services market segmentation by organizational structure, subscription charges and major cities.

India fitness equipment market segmentation by end users on the basis of institutional users and home users; type of fitness on the basis of cardiovascular and strength training and by origin of the fitness equipments.

Export and Import Trade in India Fitness Equipment Market

Trends and development in the India Fitness Services and Equipment market.

SWOT analysis and Porter's five forces analysis in the India Fitness Services



and Equipment Market.

Government regulations and growth drivers in India Fitness Services and Equipment market

Competitive landscape and consumer profile of major fitness services and equipment players in India.

Future outlook and projections of fitness services and equipments in India.

Macro economic variables of India Fitness Services and Equipment Market.



Contents

1. INDIA FITNESS SERVICES AND EQUIPMENT MARKET INTRODUCTION

2. CUSTOMER PROFILE IN THE INDIA FITNESS SERVICES AND EQUIPMENT MARKET

3. INDIA FITNESS SERVICES MARKET

- 3.1. India Fitness Services Market Introduction
 - 3.1.1. Business Model
- 3.2. Investment Required to Set Up a Gym in India
- 3.3. India Fitness Services Market Size
 - 3.3.1. By Revenue, FY'2009-FY'2014
 - 3.3.2. By Number of Fitness Centers and Subscribers, FY'2014
- 3.4. India Fitness Services Market Segmentation
 - 3.4.1. By Organized and Unorganized, 2014
 - 3.4.2. By Subscription Charges, 2014
 - 3.4.3. By Major Cities, FY' 2014
- 3.5. New-Age Fitness Services in India: Overview
- 3.6. Porter's 5 Forces Analysis in the India Fitness Services Market
- 3.7. SWOT Analysis of India Fitness Services Market
- 3.8. Trends and Developments in India Fitness Services Market

Franchisee Model

Emergence of Alternative Fitness Services

Targeting Different Customer Groups

Entry of Foreign Players

Shift in Concentration

- 3.9. Market Share of the Leading Players in the India Fitness Services Market
- 3.10. India Fitness Services Market Company Profiles
 - 3.10.1. Talwalkars Better Value Fitness
 - 3.10.1.1. Company Overview
 - 3.10.1.2. Services Offered
 - 3.10.1.3. Business Strategies
 - 3.10.1.4. Key Performance Indicators, FY'2009-FY'2014
- 3.10.2. Competitive Landscape of the Leading Players in India Fitness Services Market
- 3.11. India Fitness Services Market Future Outlook and Projections, FY'2015-FY'2019



4. INDIA FITNESS EQUIPMENT MARKET

- 4.1. India Fitness Equipment Market Introduction and Market Size
- 4.2. Distribution Channel in the Fitness Equipment Market in India
 - 4.2.1. Business Model

Franchisee Model

Hybrid Manufacturing Model

- 4.3. India Fitness Equipment Market Segmentation
 - 4.3.1. By End Users, FY'2014
 - 4.3.2. By Regional Concentration, FY'2014
 - 4.3.3. By Type of Fitness Equipments, FY'2014
 - 4.3.3.1. Cardiovascular Equipments

Treadmills

Stationary Bikes

Elliptical Machines and Others

4.3.3.2. Strength Training Equipments

Free Weights

Machines

- 4.3.4. By Domestic and International Fitness Equipments, FY'2014
- 4.4. Online Fitness Equipment Market in India: Overview
- 4.5. Leased and Refurbished Fitness Equipments Market in India: Overview
- 4.6. Government Regulations, Imports and Exports in the India Fitness Equipment Market
- 4.7. India Fitness Equipments Market-Imports, FY'2009-FY'2014
- 4.8. Porter's Five Forces Analysis in India Fitness Equipment Market
- 4.9. India Fitness Equipment Market SWOT Analysis
- 4.10. Trends and Developments in India Fitness Equipment Market
- 4.11. Competitive Landscape of the Leading Players in the India Fitness Equipment Market
 - 4.11.1. Leading Manufacturers in the India Fitness Equipment Market
- 4.11.2. Leading Distributors in the India Fitness Equipment Market
- 4.12. India Fitness Equipment Market Future Outlook and Projections, FY'2015-FY'2019

5. MACROECONOMIC AND INDUSTRY FACTORS OF FITNESS SERVICES AND EQUIPMENTS IN INDIA

- 5.1. Population in India, 2008-2018
 - 5.1.1. Urban Population in India, 2008-2018



- 5.1.2. Middle Class Population in India, 2008-2018
- 5.1.3. Total Diabetic Population in India, 2008–2018
- 5.1.4. Youth Population of India, 2008-2018
- 5.2. Personal Disposable Income in India, FY'2009-FY'2014
- 5.3. GDP (Services Sector) in India, 2008-2018

6. APPENDIX

- 6.1. Market Definitions
- 6.2. Abbreviations
- 6.3. Research Methodology

Data Collection Method

Approach

Approach and Assumptions

Variables (Dependent and independent)

Final Conclusion

6.4. Disclaimer



List Of Figures

LIST OF FIGURES

Figure 1: Global Comparison of Fitness Services by Health Clubs, Health Club

Members and Revenue Contribution on the basis of Percentage (%), 2013

Figure 2: Gender-Wise Segmentation in the India Fitness Services and Equipment

Market in Terms of Revenue Contribution in Percentage (%), 2014

Figure 3: Prevalence of Obesity in India by Contribution Share in Overall Population in Percentage (%), 2008-2013

Figure 4: India Fitness Services Market Size by Revenue in INR Million,

FY'2009-FY'2014

Figure 5: India Fitness Services Segmentation by Organizational Structure on the Basis of Revenue Contribution and Number of Gyms in Percentage (%), FY'2014

Figure 6: India Fitness Services Market Segmentation by Subscription Charges

(Economy, Standard and Premium) on the Basis of Revenue Contribution in Percentage (%), FY'2014

Figure 7: India Fitness Services Segmentation by City-Wise Concentration on the Basis of Number of Centers in Percentage (%), FY'2014

Figure 8: Effect of Porter's Five Forces in India Fitness Services Market

Figure 9: Market Share of Major Players in Organized Fitness Services Market by Revenue Contribution in Percentage, FY'2014

Figure 10: Comparison of Several Organized Gyms across Services Mix, Membership and Number of Gyms in the Country, as of March 2015

Figure 11: Segmentation of TBVF by Type of Fitness Centers on the Basis of Total Number of Fitness Centers in Percentage (%), FY'2014

Figure 12: Pictorial Representation of Business Segments of TBVF

Figure 13: Number of TBVF Fitness Centers, FY'2009-FY'2014

Figure 14: Segmentation of TBVF by Tier-Wise Concentration on the basis of Percentage Share, FY'2014

Figure 15: Segmentation of TBVF by Region-Wise Concentration on the basis of Percentage Share, FY'2014

Figure 16: TBVF Revenue in INR Million, FY'2009-FY'2014

Figure 17: TBVF Operating Profit and Net Profit in INR Million, FY'2009-FY'2014

Figure 18: India Fitness Services Market Future Projections on the Basis of Revenue in INR Million, FY'2015-FY'2019

Figure 19: India Fitness Equipment Market Size by Revenue in INR Million,

FY'2009-FY'2014

Figure 20: Flow Chart of Distribution Channel in the Fitness Equipment Market in India



Figure 21: Flow Chart of Franchisee Model in the Fitness Equipment Market in India

Figure 22: Pictorial Representation of the Hybrid Manufacturing Model in the Fitness Equipment Market in India

Figure 23: India Fitness Equipment Segmentation by Type of End Users on the Basis of Revenue Contribution in Percentage (%), FY'2014

Figure 24: India Fitness Equipment Segmentation by Regional Concentration on the Basis of Revenue Contribution in Percentage (%), FY'2014

Figure 25: India Fitness Equipment Segmentation by Type of Fitness Equipment on the Basis of Revenue Contribution in Percentage (%), FY'2014

Figure 26: India Fitness Equipment Segmentation by Origin on the Basis of Revenue Contribution in Percentage (%), FY'2014

Figure 27: Number of Internet Users in India in Million, 2008-2018

Figure 28: Total Imports in the India Fitness Equipments Market in INR Million, FY'2009-FY'2014

Figure 29: Segmentation of the Total Imports in India Fitness Equipments Market by Type of Fitness Equipment on the Basis of Import Value in Percentage, FY'2014

Figure 30: Segmentation of the Imported Cardiovascular Fitness Equipments by Type of Cardiovascular Fitness Equipment on the Basis of Import Value in Percentage, FY'2014

Figure 31: Segmentation of the Imported Strength Training Fitness Equipments by Type of Strength Training Fitness Equipment on the Basis of Import Value in Percentage (%), FY'2014

Figure 32: Effect of Porter's Five Forces in India Fitness Equipment Market

Figure 33: Revenue of Cravatex Ltd in INR Million (Fitness Equipment Segment), FY'2009-FY'2014

Figure 34: India Fitness Equipment Market Future Projections on the Basis of Revenue in INR Million, FY'2015-FY'2019

Figure 35: Total Urban Population in India in Million, 2008-2018

Figure 36: Total Middle Class Population in India, 2008-2018

Figure 37: Diabetic Population in India in Million, 2008-2018

Figure 38: Youth Population in India Aged 15-44 years in Million, 2008-2018

Figure 39: Total Personal Disposable Income of India in INR Billion, FY'2009-FY'2019

Figure 40: Gross Domestic Product of India (Services) in INR Billion, 2008-2018



List Of Tables

LIST OF TABLES

- Table 1: Required Parameters for the Establishment of a Gym in an Urban Area in India
- Table 2: Monthly Expenses in a Gym in an Urban Area in India
- Table 3: Means of Finance for Establishing a Gym in an Urban Area in India
- Table 4: Annual Cost of Operation in a Gym in an Urban Area in India
- Table 5: Financial Indicators Related to the Establishment of a Gym in an Urban Area in India
- Table 6: India Fitness Services Segmentation by Organizational Structure on the Basis of Revenue in INR Million and Number of Gyms, FY'2014
- Table 7: India Fitness Services Market Segmentation by Subscription Charges (Economy, Standard and Premium) on the Basis of Revenue Contribution in INR Million, FY'2014
- Table 8: Major Developments in the New Age Fitness Services in India
- Table 9: Required Parameters of Few Leading Fitness Players to Establish a Franchisee in India
- Table 10: Segmentation of TBVF by Type of Fitness Centers on the Basis of Total Number of Fitness Centers, FY'2014
- Table 11: Business Model of TBVF
- Table 12: Comparison between Company Owned Model and Hi-Fi Model in TBVF
- Table 13: Segmentation of TBVF by Tier-Wise Concentration, FY'2014
- Table 14: Segmentation of TBVF by Region-Wise Concentration, FY'2014
- Table 15: Competitive Landscape of the Leading Players in the India Fitness Equipment Market
- Table 16: India Fitness Equipment Segmentation by Type of End Users on the Basis of Revenue Contribution in INR Million, FY'2014
- Table 17: India Fitness Equipment Segmentation by Regional Concentration on the Basis of Revenue Contribution in INR Million, FY'2014
- Table 18: India Fitness Equipment Segmentation by Type of Fitness Equipment on the Basis of Revenue Contribution in INR Million, FY'2014
- Table 19: Pricing Analysis of the Cardiovascular Fitness Equipments in India
- Table 20: Comparative Pricing Analysis on the Basis of End-User Segmentation
- Table 21: Comparison of the Leading Brands in the India Cardiovascular Fitness
- Equipments Market on the Basis of their Pricing in the Home User Segment in INR
- Table 22: India Fitness Equipment Segmentation by Origin on the Basis of Revenue Contribution in Percentage (%), FY'2014
- Table 23: Competitive Landscape of the Leading Online Retail Players in India



Table 24: Future Projection of Fitness Equipments Leasing in India

Table 25: Custom Duties in India Fitness Equipment Market (HS Codes 95069190 and 95069990)

Table 26: Segmentation of Total Imports in the India Fitness Equipments Market by HS Codes in INR Million, FY'2009-FY'2014

Table 27: Import of Fitness Equipments in India under the HS Code 95069190 from Different Countries by Contribution on the Basis of Value in Percentage (%),

Table 28: Import of Fitness Equipments in India under the HS Code 95069190 from Different Countries by Contribution on the Basis of Value in INR Million,

FY'2009-FY'2014

FY'2009-FY'2014

Table 29: Import of Fitness Equipments in India under the HS Code 95069990 from Different Countries by Contribution on the Basis of Value in Percentage (%), FY'2009-FY'2014

Table 30: Import of Fitness Equipments in India under the HS Code 95069990 from Different Countries by Contribution on the Basis of Value in INR Million,

FY'2009-FY'2014

Table 31: Competitive Landscape of the Leading Manufacturers in the India Fitness Equipment Market

Table 32: Proline Fitness Number of Stores in India

Table 33: Acme Fitness Stores in India

Table 34: Competitive Landscape of the Other Leading Distributors in the India Fitness Equipment Market

Table 35: Correlation Matrix of Fitness Services Market in India

Table 36: Regression Coefficients Output of India Fitness Services Market



I would like to order

Product name: India Fitness Services and Equipment Industry Outlook to 2019 - Increasing Obesity and

Disposable Income to Spur Future Growth

Product link: https://marketpublishers.com/r/I4C5DE93CBAEN.html

Price: US\$ 1,100.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/I4C5DE93CBAEN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at https://marketpublishers.com/docs/terms.html

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970



