

## Healthcare Industry Deal Directory - Edition Q4'2011

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## Abstracts

The healthcare database provides access to all the Mergers and Acquisitions (M&A), Private Equity and Venture Capital Deals since 2004.

The database is categorized into various sub-sectors including Pharmaceuticals, Hospitals, Medical and Diagnostic Laboratories, Medical Devices, Skin and Personal Care, Diagnostic Services, Contract Research and Manufacturing Services (CRAMS), Clinical Research, Fitness and Recreational Sports Centres, Animal Healthcare, Nutrional Supplements and others providing an easy tool for filtering within the sector.

The database includes Target Financials (Revenue, EBITDA and Net Income) and Deal Multiples (EV/Revenue, EV/ EBITDA, EV/Net Income) wherever possible, providing a benchmarking tool for valuation using industry mean and median multiple

The Directory include all the precedent transactions in India or with an India perspective along with nature of the deal such as Domestic, Inbound and Outbound Acquisition, Merger, Private Equity, Venture Capital Fund Raising, IPO, Buyback, Block Trade, etc.



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