

# Brazil Fitness Services and Equipment Industry Outlook to 2019 - Increasing Health Concerns and ease in Subscription Rates to Foster Growth

https://marketpublishers.com/r/B03473D3654EN.html

Date: November 2015

Pages: 122

Price: US\$ 1,100.00 (Single User License)

ID: B03473D3654EN

# **Abstracts**

The report titled "Brazil Fitness Industry Outlook to 2019 - Increasing Health Concerns among Brazilians and ease in Subscription Rates to Foster Growth" provides a comprehensive analysis of various aspects such as size of the Brazil fitness industry; fitness services market and fitness equipment market. The report entails an analysis of the market segmentation by pricing, organizational structure, city-wise concentration for fitness services and by end users. Segmentation further carried for type of equipments, origin for the fitness equipments, growth drivers and competitive scenario of the major players in the India Fitness Services and Equipment Market. The report covers investment required to set up a fitness center in Brazil, along with a brief snapshot on the profitability of fitness equipment market in Brazil. The report also entails market positioning of major players in the fitness centers and equipment market of Brazil respectively. The future analysis of the industry has been clearly showcased, along with the factors that have direct bearing on the market.

#### **Brazil Fitness Service Market**

Brazil fitness services market is the second largest in the world in terms of number of fitness centers. The fitness services in Brazil majorly include gym facilities, Yoga, Pilate, Swimming, Martial Arts, Zumba, Brazilian Jiu Jitsu and Cross Fit. The fitness services market in Brazil has been driven by the increasing sedentary lifestyles of the people and intake of unhealthy food. This has led to the rising problems of obesity and diabetes amongst the population.

The increasing health issues have increased the demand for fitness services in Brazil. The fitness services market registered revenues of USD ~ million in 2014 as opposed to



USD ~ million in 2009 achieving a CAGR of ~%. Further, a major challenge to the industry lies in the adoption of advanced technology such as video on demand services to obtain the work out schedules. This is anticipated to reduce the number of potential subscribers of the market. The finest fitness establishment of Brazil has been the Bio Ritmo club which was initiated in 1995. Bio Ritmo was one of the most expensive fitness centers based in Sao Paulo in Brazil. Its share in the total revenues of the Brazil fitness services market was nearly ~% as of 2014. It is estimated that by 2019, the Brazilian fitness services industry will reach USD ~ million achieving a CAGR of ~% from 2015 to 2019.

# Brazil Fitness Equipment Market

The fitness equipment market in Brazil has also experienced a growth from 2009 to 2014. The rise in the fitness services and the increasing number of fitness centers has boosted the growth of the fitness equipment industry. Moreover, the sales of fitness equipment increased with an increase in the home use of fitness equipments. About ~% of the fitness equipments were imported into Brazil. The fitness equipment industry achieved a market size of USD ~ million in 2014, attaining a CAGR of ~% from 2009 to 2014. The market for fitness equipments in Brazil has been dominated by major 5 cities including Sao Paulo, Rio de Janeiro, Rio Grande do Sul, Mato Grosso do Sul and Sergipe together accounting for ~% share in revenues from the fitness equipment market in 2014

Brazil fitness industry comprises of many players competing on the basis of price and the quality of services. The fitness services market of Brazil comprises of major players such as Bio Ritmo, Bodytech, Companhia Athletica and Runner. However, a large section of the fitness services market still lies in the unorganized sector. Bio Ritmo contributed nearly ~% to the revenues of the industry as of 2014. Major players in the fitness equipment market were Movement, Life fitness, Technogym and Matrix. Movement is a domestic brand of Brazil and has the highest share in the Brazil fitness equipment market revenues

The Brazil fitness industry has been progressing at a healthy pace and is anticipated to witness favorable growth in the forecasted period. However, the unstable economic and political conditions of the country may affect the rate of growth for the industry. Revenues from the Brazil fitness industry are expected to expand to USD ~ million in 2019, growing with a CAGR of ~% from 2015 to 2019.

#### Key Topics Covered in the Report:



The market size of Brazil fitness industry.

The market size of Brazil fitness services market.

The market size of Brazil fitness equipment market.

Consumer Profiles in Brazil fitness services market by gender, age, fitness level and income.

Investment required to setup fitness center in Brazil

Market segmentation of Brazil fitness market by fitness services and equipments.

Market segmentation of Brazil fitness services market by nature of organization, regional demand, services provided subscription charges and area of the center.

Market segmentation of Brazil fitness equipment market by source of procurement, regional demand, end users, institutional users and type of equipment.

Trends and Development in Brazil fitness industry.

Growth Drivers of Brazil fitness industry.

Issues and Challenges in Brazil fitness industry.

Competitive landscape of the major players in the Brazil fitness services and equipment market.

Future outlook and projections of Brazil fitness industry.



# **Contents**

#### 1. BRAZIL FITNESS INDUSTRY INTRODUCTION

#### 2. CUSTOMER PROFILE IN BRAZIL FITNESS SERVICES MARKET, 2014

By Gender, 2014 By Age, 2014 By Fitness Level, 2014 By Income, 2014

#### 3. BRAZIL FITNESS INDUSTRY SIZE, 2009-2014

#### 4. BRAZIL FITNESS INDUSTRY SEGMENTATION, 2009-2014

4.1. By Fitness Services and Equipments, 2009-2014

#### 5. BRAZIL FITNESS SERVICES MARKET INTRODUCTION

- 5.1. Investment Model in Brazil Fitness Services Market
  - 5.1.1. Franchise Model
- 5.2. Self-Investment Model
- 5.3. Brazil Fitness Services Market Size, 2009-2014
  - 5.3.1. By Revenue and Number of Subscribers, 2009-2014
  - 5.3.2. By Number of Fitness Centers, 2009-2014
  - 5.3.3. By Number of Personal Trainers, 2009-2014
- 5.4. Brazil Fitness Services Market Segmentation
  - 5.4.1. By Market Structure (Organized and Unorganized), 2014
- 5.4.2. By Regional Demand (Sao Paulo, Rio De Janerio, Rio Grande do Sul, Mato

Grosso Do Sul, Sergipe and Others), 2014

- 5.4.3. By Services (Gym, Pilate, Yoga, Martial Arts and Swimming), 2014
- 5.4.4. By Subscription Charges, 2014
- 5.4.5. By Area of the Gym, 2014
- 5.5. Government Regulation in Brazil Fitness Services Market

Registration of the Business

Sanitary Permit

Eligibility to Obtain a Personal Trainer License

- 5.6. New Age Fitness Services Market of Brazil
- 5.7. Growth Drivers in Brazil Fitness Services Market



Increasing Health Issues

Rising Significance of Appearances

Increasing Avenues for Investment in the Light of International Sports Events

Regional Dance Forms Gaining Acceptance as Mode of Fitness

**Economical Forms of Subscriptions** 

Declining health conditions and increasing instances of Obesity

High Intensity Interval Training (HIIT)

Hiring Professional Trainers for Personal Training

Public Gyms Experiment

5.8. Challenges in the Brazil Fitness Services Market

Casual Attitude for Health and Fitness

Personal Trainers Require Specialized Degrees

Standalone Gyms Losing share to Organized Chains

- 5.9. SWOT Analysis of Brazil Fitness Services Market
- 5.10. Market Share of Major Players in Brazil Fitness Services Market, 2014
- 5.11. Competitive Landscape of Major Players in the Brazil Fitness Services Market
- 5.12. Brazil Fitness Services Market Future Outlook and Projections, 2015-2019

#### 6. BRAZIL FITNESS EQUIPMENT MARKET INTRODUCTION

Is the Brazil Fitness Equipment Industry Actually Profitable?

- 6.1. Brazil Fitness Equipment Market Size by Revenues, 2009-2014
- 6.2. Brazil Fitness Equipment Market Segmentation
  - 6.2.1. By Source of Procurement (Domestic and Imported), 2014
- 6.2.2. By Regional Demand (Sao Paulo, Rio de Janeiro, Rio Grande do Sul, Mato Grosso do Sul, Sergipe and Others), 2014
  - 6.2.3. By End Users (Institutional and Home Users), 2014
- 6.2.4. By Institutional Users (Hotels, Offices, Fitness Centers, Sports Clubs and others), 2014
  - 6.2.5. By Type of Equipment (Cardiovascular and Strength), 2014
    - 6.2.5.1. Cardiovascular Equipments

**Treadmills** 

Stationary Bikes

Elliptical Machines and Others

6.2.5.2. Strength Training Equipments

Free Weights

Machines

- 6.3. Government Regulations in Brazil Fitness Equipment Market
- 6.4. Growth Drivers in Brazil Fitness Equipment Market



Increasing Number of Gyms

**Product Innovation** 

Increasing Participation in Sports Activities

**Emerging Trend for Green Equipments** 

Increasing Dependence on Imports

Growing Demand from Households and Corporate

Introduction of Innovative Equipments

6.5. Issues and Challenges in Brazil Fitness Equipment Market

Alternative Forms of Services

Use of Counterfeit Products

Existence of Used Fitness Equipment

- 6.6. Market Share of Major Players in the Fitness Equipment Market, 2014
- 6.7. Competitive Landscape of Major Players in the Brazil Fitness Equipment Market
- 6.8. Product Offerings of Major Players in Brazil Fitness Equipment Market

Life Fitness

Technogym

Matrix

6.9. Brazil Fitness Equipment Market Future Outlook and Projections, 2015-2019

# 7. BRAZIL FITNESS INDUSTRY FUTURE OUTLOOK AND PROJECTIONS, 2015-2019

- 7.1. Cause and Effect Relationship
- 7.2. Analyst Recommendations
  - 7.2.1. Brazil Fitness Services Market
    - 7.2.1.1. Organized Sector
  - 7.2.1.2. Unorganized Sector
  - 7.2.2. Fitness Equipment Market
    - 7.2.2.1. Domestic Equipment Manufacturers
    - 7.2.2.2. Imported Equipment Manufacturer
    - 7.2.2.3. Recommendations to the Government

#### 8. MACROECONOMIC FACTORS AFFECTING THE BRAZIL FITNESS INDUSTRY

- 8.1. Urban Population in Brazil, 2009-2019
- 8.2. Working Class Population in Brazil, 2009-2019
- 8.3. Gross Domestic Product of Brazil, 2009-2019
- 8.4. Obese Population in Brazil, 2009-2019
- 8.5. Import of Fitness Equipment, 2009-2019



- 8.6. Number of Subscribers to Fitness Services, 2009-2019
- 8.7. Number of Fitness Centers in Brazil, 2009-2019

#### 9. APPENDIX

- 9.1. Market Definitions
- 9.2. Abbreviations
- 9.3. Research Methodology

**Data Collection Method** 

Approach

Variables (Dependent and Independent)

**Final Conclusion** 

9.4. Disclaimer



# **List Of Figures**

#### LIST OF FIGURES

Figure 1: Gender Wise Segmentation of Brazil Fitness Services Market on the Basis of Number of Subscribers in Percentage (%), 2014

Figure 2: Age-wise Segmentation of Brazil Fitness Services Market by Number of Subscribers in Percentage (%), 2014

Figure 3: Fitness Level-wise Segmentation of Brazil Fitness Services Market by Number of Subscribers in Percentage (%), 2014

Figure 4: Income-wise Segmentation of the Brazil Fitness Services Market by Number Subscribers in Percentage (%), 2014

Figure 5: Brazil Fitness Industry Size on the Basis of Revenues in USD Million, 2009-2014

Figure 6: Brazil Fitness Industry Segmentation by Fitness Services and Equipments on the Basis of Revenues in Percentage (%), 2009-2014

Figure 7: Brazil Fitness Services Market Size on the Basis of Revenues in USD Million, 2009-2014

Figure 8: Brazil Fitness Services Market Size on the Basis of Number of Subscribers in Million, 2009-2014

Figure 9: Brazil Fitness Services Market Size on the Basis of Number of Fitness Centers in Thousand, 2009-2014

Figure 10: Brazil Fitness Services Market Size on the Basis of Number of Personal Trainers in Thousand, 2009-2014

Figure 11: Brazil Fitness Services Market Segmentation by Nature of Organization on the Basis of Number of Fitness Centers in Percentage (%), 2014

Figure 12: Brazil Fitness Services Market Segmentation by Regional Demand on the Basis of Number of Fitness Centers in Brazil in Percentage (%), 2014

Figure 13: Brazil Fitness Services Market Segmentation by Regional Demand on the Basis of Revenues in Percentage (%), 2014

Figure 14: Brazil Fitness Services Market Segmentation by Services Provided on the Basis of Number of Fitness Centers in Percentage (%), 2014

Figure 15: Brazil Fitness Services Market Segmentation by Subscription Charges on the Basis of Number of Subscribers in Percentage (%), 2014

Figure 16: Brazil Fitness Services Market Segmentation by Area of the Gym on the Basis of Number of Fitness Centers in Percentage (%), 2014

Figure 17: Market Share of Major Fitness Centers of Brazil Fitness Services Market on the Basis of Revenues in Percentage (%), 2014

Figure 18: Brazil Fitness Services Market Future Projections on the Basis of Revenues



in USD Million, 2015- 2019

Figure 19: Brazil Fitness Services Market Future Projections by Services Provided on the Basis of Number of Fitness Centers in Percentage (%), 2019

Figure 20: Brazil Fitness Equipment Market Size on the Basis of Revenues in USD Million, 2009-2014

Figure 21: Brazil Fitness Equipment Market Segmentation by Source of Procurement on the Basis of Revenue in Percentage (%), 2014

Figure 22: Brazil Fitness Equipment Market Segmentation by Regional Demand on the Basis of Revenue in Percentage (%), 2014

Figure 23: Brazil Fitness Equipment Market by End Users on the Basis of Revenues in Percentage (%), 2014

Figure 24: Brazil Fitness Equipment Market Segmentation by Institutional Users on the Basis of Revenues in Percentage (%), 2014

Figure 25: Brazil Fitness Equipment Market Segmentation by Type of Equipment on the Basis of Revenues in Percentage (%), 2014

Figure 26: Brazil Cardiovascular Fitness Equipment by Type of Equipment (Treadmills, Elliptical machines, Stationary bikes and others) Market Segmentation on the Basis of Revenues in Percentage (%), 2014

Figure 27: Brazil Strength Fitness Equipment by Type of Equipment (Free weight and Machines) Market Segmentation on the Basis of Revenues in Percentage (%), 2014

Figure 28: Imports of Fitness Equipment in Brazil in USD Million, 2009-2014

Figure 29: Market Share of the Major Players in the Brazil Fitness Equipment Market on the Basis of Revenues in Percentage (%), 2014

Figure 30: Brazil Fitness Equipment Market Future Outlook and Projections on the Basis of Revenue in USD Million, 2015-2019

Figure 31: Brazil Fitness Equipment Market Future Projections by Institutional Users on the Basis of Revenues in Percentage (%), 2019

Figure 32: Brazil Fitness Industry Future Projections on the Basis of Revenues in USD Million, 2015-2019

Figure 33: Brazil Fitness Industry Future Projections by Fitness Services and Fitness Equipment Market on the Basis of Revenues in Percentage (%), 2015-2019

Figure 34: Urban Population of Brazil in Million, 2009-2019

Figure 35: Working Class Population of Brazil in Million, 2009-2019

Figure 36: GDP of Brazil in USD Billion, 2009-2019

Figure 37: Obese Population in Brazil in Million, 2009-2019

Figure 38: Import of Fitness Equipments in Brazil in USD Million, 2009-2019

Figure 39: Fitness Service Subscribers in Brazil in Million, 2009-2019

Figure 40: Number of Fitness Centers in Brazil, 2009- 2019



# **List Of Tables**

#### **LIST OF TABLES**

Table 1: Gender Wise Segmentation of Brazil Fitness Services on the Basis of Number of Subscribers in Million, 2014

Table 2: Age-wise Segmentation of Brazil Fitness Services Market by Number of Subscribers in Million, 2014

Table 3: Fitness Level Wise Segmentation of Brazil Fitness Services Market by Number of Subscribers in Million, 2014

Table 4: Income-wise Segmentation of the Brazil Fitness Services Market by Number of Subscribers in Million, 2014

Table 5: Brazil Fitness Industry Segmentation by Fitness Services and Fitness Equipments on the Basis of Revenue in USD Million, 2009-2014

Table 6: Required Parameters for Establishment of High Cost Franchise in an Urban Brazilian City

Table 7: Required Parameters for Establishment of Low Cost Franchise in an Urban Brazilian City

Table 8: Required Parameters for Establishment of Gym Center under the Self-Investment Model in Brazil

Table 9: Brazil Fitness Services Market Segmentation by Nature of Organization on the Basis of Number of Fitness Centers, 2014

Table 10: Brazil Fitness Services Market Segmentation by Regional Demand on the Basis of Number of Fitness Centers, 2014

Table 11: Brazil Fitness Services Market Segmentation by Regional Demand on the Basis of Revenues in USD Million, 2014

Table 12: Brazil Fitness Services Market Segmentation by Services Provided on the Basis of Number of Fitness Centers, 2014

Table 13: Brazil Fitness Services Market Segmentation by Subscription Charges on the Basis of Number of Subscribers in Million, 2014

Table 14: Brazil Fitness Services Market Segmentation by Area of the Gym on the Basis of Number of Gym Centers, 2014

Table 15: New Age Fitness Services in Brazil, 2014

Table 16: SWOT Analysis of Brazil Fitness Services Market

Table 17: Market Share of Major Fitness Centers in the Brazil Fitness Services Market on the Basis of Revenue in USD Million, 2014

Table 18: Competitive Landscape of Major Players in the Brazil Fitness Services Market, 2014

Table 19: Brazil Fitness Equipment Market Segmentation by Source of Procurement on



the Basis of Revenue in USD Million, 2014

Table 20: Brazil Fitness Equipment Market by Regional Demand on the Basis of Revenue in USD Million, 2014

Table 21: Brazil Fitness Equipment Market by End Users on the Basis of Revenues in USD Million, 2014

Table 22: Brazil Fitness Equipment Market Segmentation by Institutional Users on the Basis of Revenues in USD Million, 2014

Table 23: Brazil Fitness Equipment Market Segmentation by Type of Equipment on the Basis of Revenues in USD Million, 2014

Table 24: Brazil Cardiovascular Fitness Equipment by Type of Equipment (Treadmills, Elliptical machines, Stationary bikes and others) Market Segmentation on the Basis of Revenues in Percentage (%), 2014

Table 25: Brazil Strength Fitness Equipment by Type of Equipment (Free Weight and Machines) Market Segmentation on the Basis of Revenues in Percentage (%), 2014

Table 26: Duty Structure of the Brazil Fitness Equipment Industry, 2014

Table 27: Innovative Products in the Fitness Equipment Market, 2014

Table 28: Market Share of the Leading Players in the Brazil Fitness Equipment Market on the Basis of Revenues in USD Million, 2014

Table 29: Competitive Landscape of Major Players in the Brazil Fitness Equipment Market, 2014

Table 30: Product Portfolio of Life Fitness, 2014

Table 31: Product Portfolio of Technogym, 2014

Table 32: Product Portfolio of Matrix, 2014

Table 33: Brazil Fitness Industry Future Projections by Fitness Services and Equipment Market on the Basis of Revenues in USD Million, 2015-2019

Table 34: Cause and Effect Relationship in the Brazil Fitness Industry

Table 35: Correlation Matrix of Brazil Fitness Equipment Industry

Table 36: Regression Matrix of the Brazil Fitness Equipment Market



#### I would like to order

Product name: Brazil Fitness Services and Equipment Industry Outlook to 2019 - Increasing Health

Concerns and ease in Subscription Rates to Foster Growth

Product link: https://marketpublishers.com/r/B03473D3654EN.html

Price: US\$ 1,100.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/B03473D3654EN.html">https://marketpublishers.com/r/B03473D3654EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to  $+44\ 20\ 7900\ 3970$ 



