

Cosmetics Market by Category (Skin and Sun Care Products, Hair Care Products, Deodorants & Fragrances, and Makeup & Color Cosmetics), Gender (Men, Women, and Unisex), and Distribution Channel (Hypermarkets/Supermarkets, Specialty Stores, Pharmacies, Online Sales Channels, and Others): Global Opportunity Analysis and Industry Forecast, 2021–2027

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# **Abstracts**

The global cosmetics market size was valued at \$380.2 billion in 2019, and is projected to reach \$463.5 billion by 2027, registering a CAGR of 5.3% from 2021 to 2027. There is an increase in the number of social media users owing to rise in internet penetration. Considering this, most of key players in the cosmetics market strategize on promoting their products and services on these social media platforms. Social media marketing is one of the major strategies adopted by various companies and industries on imparting awareness about their product offerings among target customers. Thus, through the social media marketing strategy, the global cosmetics market sights critical opportunity in gaining traction and increasing its customer reach among its target segments.

Rise in working women participation creates an opportunity for countries to increase the size of their workforce and achieve additional economic growth. In addition, more number of working women leads to growth of cosmetics in the market.

Various manufacturers such as Patanjali Ayurved Limited, Dabur, and The Himalaya Drug Company use natural ingredients in cosmetics products. This trend caters to increase in consumer demand for natural or organic cosmetic products. Moreover,



increase in health awareness among consumers is anticipated to contribute toward growth of the cosmetics market. However, the recent outbreak of coronavirus has significantly impacted the cosmetics industry along with all stages of supply chain and value chain. It has further affected consumer behavior with regards to purchasing cosmetics globally.

The cosmetics industry has been segmented on the basis of category, gender, distribution channel, and region. On the basis of category, the market is divided into skin and sun care products, hair care products, deodorants & fragrances and makeup & color cosmetics. By gender, it is divided into men, women, and unisex. On the basis of distribution channel, it is categorized into hypermarkets/supermarkets, specialty stores, pharmacies, online sales channels, and others. Region wise, the market is studied across North America, Europe, Asia-Pacific, and LAMEA.

The key players profiled in the report Avon Products Inc., Kao Corporation, L'Oreal S.A., Oriflame Cosmetics S.A., Revlon, Inc., Shiseido Company Limited, Skin Food Co., Ltd., The Estee Lauder Companies Inc., The Procter & Gamble Company and Unilever Plc.

# KEY BENEFITS FOR STAKEHOLDERS

This report provides a quantitative analysis of the market segments, current trends, estimations, and dynamics of the cosmetics market analysis from 2019 to 2027 to identify the prevailing market opportunities.

The market research is offered along with information related to key drivers, restraints, and opportunities.

Porter's five forces analysis highlights the potency of buyers and suppliers to enable stakeholders make profit-oriented business decisions and strengthen their supplier—buyer network.

In-depth analysis of the cosmetics market segmentation assists to determine the prevailing market opportunities.

Major countries in each region are mapped according to their revenue contribution to the



# global market industry.

Market player positioning facilitates benchmarking and provides a clear understanding of the present position of the market players.

The report includes the analysis of the regional as well as global cosmetics market trends, key players, market segments, application areas, and market growth strategies.

#### KEY M

ARKET	SEGMENTS	
By Category		
	Skin and sun care products	
	Hair care products	
	Deodorants & fragrances	
	Makeup and color cosmetics	
By Gender		
	Men	
	Women	
	Unisex	
By Distribution channel		
	Hypermarket/Supermarket	
	Specialty Stores	
	Pharmacies	
	Online sales channel	



Others			
By Region			
North A	America		
	U.S.		
	Canada		
	Mexico		
Europe	9		
	UK		
	Germany		
	France		
	Russia		
	Italy		
	Spain		
	Rest of Europe		
Asia-P	acific		
	China		
	Japan		
	India		
	Australia & New Zealand		



	Korea	
	ASEAN	
	Rest of Asia-pacific	
LAMEA		
	Brazil	
	South Africa	
	Turkey	
	Saudi Arabia	
	Rest of LAMEA	



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FIGURE 19.COMPARATIVE SHARE ANALYSIS FOR COSMETICS MARKET

REVENUE FOR WOMEN, BY COUNTRY, 2019 & 2027 (%)

FIGURE 20.COMPARATIVE SHARE ANALYSIS FOR COSMETICS MARKET

REVENUE FOR UNISEX, BY COUNTRY, 2019 & 2027 (%)

FIGURE 21.COSMETICS MARKET, BY DISTRIBUTION CHANNEL, 2019 (%)

FIGURE 22.COMPARATIVE SHARE ANALYSIS FOR COSMETICS MARKET

REVENUE FOR HYPERMARKET/SUPERMARKET, BY COUNTRY, 2019 & 2027 (%)

FIGURE 23.COMPARATIVE SHARE ANALYSIS FOR COSMETICS MARKET

REVENUE FOR SPECIALTY STORES, BY COUNTRY, 2019 & 2027 (%)

FIGURE 24.COMPARATIVE SHARE ANALYSIS FOR COSMETICS MARKET



REVENUE FOR PHARMACIES, BY COUNTRY, 2019 & 2027 (%)

FIGURE 25.COMPARATIVE SHARE ANALYSIS FOR COSMETICS MARKET

REVENUE FOR ONLINE SALES CHANNEL, BY COUNTRY, 2019 & 2027 (%)

FIGURE 26.COMPARATIVE SHARE ANALYSIS FOR COSMETICS MARKET

REVENUE FOR OTHERS, BY COUNTRY, 2019 & 2027 (%)

FIGURE 27.COSMETICS MARKET, BY REGION, 2019 (%)

FIGURE 28.U.S. COSMETICS, 2019–2027 (\$BILLION)

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FIGURE 45.BRAZIL COSMETICS, 2019–2027 (\$BILLION)

FIGURE 46.SOUTH AFRICA COSMETICS, 2019–2027 (\$BILLION)

FIGURE 47.TURKEY COSMETICS, 2019–2027 (\$BILLION)

FIGURE 48.SAUDI ARABIA COSMETICS, 2019–2027 (\$BILLION)

FIGURE 49.REST OF LAMEA COSMETICS, 2019–2027 (\$BILLION)



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