

## North America Luxury Furniture Market by Material (Metal, Plastic, Wood, Glass, and Leather) and End Use (Domestic Use and Commercial Use) - Opportunity Analysis and Industry Forecast, 2015 - 2022

https://marketpublishers.com/r/NB47F653DF0EN.html

Date: March 2016

Pages: 95

Price: US\$ 4,426.00 (Single User License)

ID: NB47F653DF0EN

### **Abstracts**

Luxury furniture enhances the aesthetic value of establishments such as homes, hotels, offices, and other indoor or outdoor areas. The North American luxury furniture market significantly benefits from the economic growth of the countries in this region, which include the U.S., Canada, and Mexico. The increasing spending capacity of the consumers and the growing real estate sector are the key growth facilitators of the luxury furniture market in the region. Consumers in this region are inclined toward eco-friendly furniture owing to the increased environmental awareness. However, increasing cost of raw materials, such as wood and leather, may restrain the market growth. Online retailing and the increasing demand of multifunctional furniture present significant opportunities for growth of this market.

North America luxury furniture market is expected to grow at a CAGR of 3.1% during 2016-2022. This market is segmented on the basis of material, end use, and country. On the basis of materials, the market is categorized into metal, plastic, wood, glass, leather, and others. The wood furniture segment in the market is likely to remain dominant during the forecast period, as wooden furniture is the most popular choice owing to its superior aesthetic appeal. The glass material segment is estimated to grow at the fastest rate during the forecast period, as a result of its increasing adoption in modern furniture designs. The end-user segment comprises domestic and commercial users. The domestic segment is further sub-segmented into kitchens, living & bedrooms, bathrooms, outdoors, and lighting. The commercial segment is further classified into office, hospitality, and others.

The domestic segment accounted for a higher market size as compared to the



commercial segment, because of the extensive use of luxury furniture in homes. The living & bedroom segment accounted for approximately 45% of the market share in the domestic sector, and is expected to be the highest revenue-generating segment throughout the analysis period. In the commercial segment, the hospitality sector contributed the highest market share and is likely to grow at a rapid pace over the forecast period. The market is segmented across countries such as U.S., Canada, and Mexico.

The key players in this market include Giovanni Visentin S.r.I., Scavolini S.p.a., Laura Ashley Holding Plc., Nella Vetrina, Henredon Furniture Industries Inc., Brown Jordan, Century Furniture LLC, Kindel Furniture Company, Cococo Home, and Gilani Furniture. Operating players in the market are putting efforts to develop multifunctional furniture.

### **KEY BENEFITS**

The study provides an in-depth analysis of the North American luxury furniture market to elucidate the imminent investment pockets in the market.

Current trends and future scenarios are outlined to determine the overall market potential and to single out profitable trends to gain a stronger market foothold.

The report provides information regarding the key drivers, restraints, and opportunities with a detailed impact analysis.

Quantitative analysis of the current market trends and future estimations from 2016 to 2022 is provided to indicate the financial competency of the market.

Porters Five Forces model and a SWOT analysis of the industry illustrate the potency of the buyers & suppliers.

Value chain analysis provides a clear understanding on the roles of stakeholders involved.

NORTH AMERICA LUXURY FURNITURE MARKET KEY SEGMENTS: By Material

Metal

**Plastic** 



W	ood .	
GI	lass	
Le	eather	
Ot	thers	
By End U	se	
Do	omestic Use	
	Kitchen	
	Living and bedroom	
	Bathroom	
	Outdoor	
	Lighting	
Co	ommercial Use	
	Office	
	Hospitality	
	Others	
By Countr	ry	
U.	.S.	
Ca	Canada	



Mexico

# Key players Giovanni Visentin S.r.I. Scavolini S.p.a. Laura Ashley Holding Plc. Nella Vetrina Henredon Furniture Industries Inc. Brown Jordan Century Furniture LLC Kindel Furniture Company Cococo Home

Gilani Furniture



### **Contents**

### **CHAPTER 1 INTRODUCTION**

- 1.1 Report description
- 1.2 Key benefits
- 1.3 Key market segments
- 1.4 Research methodology
  - 1.4.1 Secondary research
  - 1.4.2 Primary research
  - 1.4.3 Analyst tools and models

### **CHAPTER 2 EXECUTIVE SUMMARY**

2.1 CXO perspective

### **CHAPTER 3 MARKET OVERVIEW**

- 3.1 Market definition and scope
- 3.2 Key findings
  - 3.2.1 Top impacting factors
  - 3.2.2 Top winning strategies
  - 3.2.3 Top investment pockets
- 3.3 Porters five forces analysis
  - 3.3.1 Bargaining power of buyer
  - 3.3.2 Bargaining power of suppliers
  - 3.3.3 Threats of new entrants
  - 3.3.4 Threats of substitute
  - 3.3.5 Rivalry
- 3.4 Value chain analysis
- 3.5 Market dynamics
  - 3.5.1 Drivers
    - 3.5.1.1 Increasing disposable income
    - 3.5.1.2 Rapid urbanization
    - 3.5.1.3 Growth in real estate industry
    - 3.5.1.4 Changing lifestyle and behavior of consumer
  - 3.5.2 Restraints
    - 3.5.2.1 Lack of skilled workforce
    - 3.5.2.2 Increasing cost of raw materials



- 3.5.3 Opportunities
  - 3.5.3.1 Increasing online retailing
  - 3.5.3.2 Development of multifunctional furniture

### CHAPTER 4 NORTH AMERICA LUXURY FURNITURE MARKET BY MATERIAL

- 4.1 Metal
  - 4.1.1 Key market trends
  - 4.1.2 Competitive scenario
  - 4.1.3 Key growth factor and opportunities
  - 4.1.4 Market size and forecast
- 4.2 Wood
  - 4.2.1 Key market trends
  - 4.2.2 Competitive scenario
  - 4.2.3 Key growth factor and opportunities
- 4.2.4 Market size and forecast
- 4.3 Plastic
  - 4.3.1 Key market trends
  - 4.3.2 Competitive scenario
  - 4.3.3 Key growth factor and opportunities
  - 4.3.4 Market size and forecast
- 4.4 Glass
  - 4.4.1 Key market trends
  - 4.4.2 Competitive scenario
  - 4.4.3 Key growth factor and opportunities
  - 4.4.4 Market size and forecast
- 4.5 Leather
  - 4.5.1 Key market trends
  - 4.5.2 Competitive scenario
  - 4.5.3 Key growth factor and opportunities
  - 4.5.4 Market size and forecast
- 4.6 Others
  - 4.6.1 Key market trends
  - 4.6.2 Competitive scenario
  - 4.6.3 Key growth factor and opportunities
  - 4.6.4 Market size and forecast

### CHAPTER 5 NORTH AMERICA LUXURY FURNITURE MARKET BY END USE



- 5.1 Domestic Use
  - 5.1.1 Key market trends
  - 5.1.2 Competitive scenario
  - 5.1.3 Key growth factor and opportunities
  - 5.1.4 Market size and forecast
  - 5.1.5 Kitchen
    - 5.1.5.1 Key market trends
    - 5.1.5.2 Competitive scenario
    - 5.1.5.3 Key growth factor and opportunities
    - 5.1.5.4 Market size and forecast
  - 5.1.6 Living and bedroom
    - 5.1.6.1 Key market trends
    - 5.1.6.2 Competitive scenario
    - 5.1.6.3 Key growth factor and opportunities
  - 5.1.6.4 Market size and forecast
  - 5.1.7 Bathroom
    - 5.1.7.1 Key market trends
    - 5.1.7.2 Competitive scenario
    - 5.1.7.3 Key growth factor and opportunities
    - 5.1.7.4 Market size and forecast
  - 5.1.8 Outdoor
    - 5.1.8.1 Key market trends
    - 5.1.8.2 Competitive scenario
    - 5.1.8.3 Key growth factor and opportunities
    - 5.1.8.4 Market size and forecast
  - 5.1.9 Lighting
    - 5.1.9.1 Key market trends
    - 5.1.9.2 Competitive scenario
    - 5.1.9.3 Key growth factor and opportunities
    - 5.1.9.4 Market size and forecast
- 5.2 Commercial use
  - 5.2.1 Key market trends
  - 5.2.2 Key growth factor and opportunities
  - 5.2.3 Market size and forecast
  - 5.2.4 Office
    - 5.2.4.1 Key market trends
    - 5.2.4.2 Key growth factor and opportunities
    - 5.2.4.3 Market size and forecast
  - 5.2.5 Hospitality



- 5.2.5.1 Key market trends
- 5.2.5.2 Key growth factor and opportunities
- 5.2.5.3 Market size and forecast
- 5.2.6 Others
  - 5.2.6.1 Key market trends
  - 5.2.6.2 Key growth factor and opportunities
  - 5.2.6.3 Market size and forecast

### CHAPTER 6 NORTH AMERICA LUXURY FURNITURE MARKET BY COUNTRY

- 6.1 United States
  - 6.1.1 Key market trends
  - 6.1.2 Competitive scenario
  - 6.1.3 Key growth factor and opportunities
  - 6.1.4 Market size and forecast
- 6.2 Canada
  - 6.2.1 Key market trends
  - 6.2.2 Competitive scenario
  - 6.2.3 Key growth factor and opportunities
  - 6.2.4 Market size and forecast
- 6.3 Mexico
  - 6.3.1 Key market trends
  - 6.3.2 Competitive scenario
  - 6.3.3 Key growth factor and opportunities
  - 6.3.4 Market size and forecast

### **CHAPTER 7 COMPANY PROFILE**

- 7.1 Giovanni Visentin s.r.l.
  - 7.1.1 Company overview
  - 7.1.2 Company snapshot
  - 7.1.3 SWOT analysis of Giovanni Visentin s.r.l.
- 7.2 Scavolini S.p.a.
  - 7.2.1 Company overview
  - 7.2.2 Company snapshot
  - 7.2.3 SWOT analysis of Scavolini S.p.a.
- 7.3 Laura Ashley Holding Plc
  - 7.3.1 Company overview
  - 7.3.2 Company snapshot



- 7.3.3 Business performance
- 7.3.4 SWOT analysis of Laura Ashley Holding Plc
- 7.4 Nella Vetrina
  - 7.4.1 Company overview
  - 7.4.2 Company snapshot
  - 7.4.3 SWOT analysis of Nella Vetrina
- 7.5 Henredon Furniture Industries Inc.
  - 7.5.1 Company overview
  - 7.5.2 Company snapshot
  - 7.5.3 SWOT analysis of Henredon Furniture Industries Inc.
- 7.6 Brown Jordan
  - 7.6.1 Company overview
  - 7.6.2 Company snapshot
  - 7.6.3 SWOT analysis of Brown Jordan
- 7.7 Century Furniture LLC
  - 7.7.1 Company overview
  - 7.7.2 Company snapshot
  - 7.7.3 SWOT analysis of Century Furniture LLC
- 7.8 Kindel Furniture Company
  - 7.8.1 Company overview
  - 7.8.2 Company snapshot
  - 7.8.3 SWOT analysis of Kindel Furniture Company
- 7.9 COCOCO HOME
  - 7.9.1 Company overview
  - 7.9.2 Company snapshot
  - 7.9.3 SWOT analysis of Cococo home
- 7.10 Gilani
  - 7.10.1 Company overview
  - 7.10.2 Company snapshot
  - 7.10.3 SWOT analysis of Gilani furniture



### **List Of Tables**

### LIST OF TABLES

TABLE 1 NORTH AMERICA LUXURY FURNITURE MARKET BY MATERIAL, 2014-2020(\$MILLION)

TABLE 2 NORTH AMERICA LUXURY FURNITURE METAL MATERIAL MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 3 NORTH AMERICA LUXURY FURNITURE WOOD MATERIAL MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 4 NORTH AMERICA LUXURY FURNITURE PLASTIC MATERIAL MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 5 NORTH AMERICA LUXURY FURNITURE GLASS MATERIAL MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 6 NORTH AMERICA LUXURY FURNITURE LEATHER MATERIAL MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 7 NORTH AMERICA LUXURY FURNITURE OTHERS MATERIAL MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 8 NORTH AMERICA LUXURY FURNITURE MARKET BY END USE, 2015-2022 (\$MILLION)

TABLE 9 NORTH AMERICA LUXURY FURNITURE DOMESTIC-USE MARKET, 2015-2022 (\$MILLION)

TABLE 10 NORTH AMERICA LUXURY FURNITURE DOMESTIC-USE MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 11 NORTH AMERICA LUXURY FURNITURE KITCHEN-USE MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 12 NORTH AMERICA LUXURY FURNITURE LIVING & BEDROOM -USE MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 13 NORTH AMERICA LUXURY FURNITURE BATHROOM-USE MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 14 NORTH AMERICA LUXURY FURNITURE OUTDOOR-USE MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 15 NORTH AMERICA LUXURY FURNITURE LIGHTING-USE MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 16 NORTH AMERICA LUXURY FURNITURE COMMERCIAL-USE MARKET, 2015-2022 (\$MILLION)

TABLE 17 NORTH AMERICA LUXURY FURNITURE COMMERCIAL-USE MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 18 NORTH AMERICA LUXURY FURNITURE OFFICE-USE MARKET BY



GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 19 NORTH AMERICA LUXURY FURNITURE HOSPITALITY-USE MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 20 NORTH AMERICA LUXURY FURNITURE OTHERS-USE MARKET BY GEOGRAPHY, 2015-2022 (\$MILLION)

TABLE 21 U.S. LUXURY FURNITURE MARKET BY MATERIAL, 2015-2022 (\$MILLION)

TABLE 22 CANADA LUXURY FURNITURE MARKET BY MATERIAL, 2015-2022 (\$MILLION)

TABLE 23 MEXICO LUXURY FURNITURE MARKET BY MATERIAL, 2015-2022 (\$MILLION)

TABLE 24 SNAPSHOT OF GIOVANNI VISENTIN S.R.L.

TABLE 25 SNAPSHOT OF SCAVOLINI S.P.A.

TABLE 26 SNAPSHOT OF LAURA ASHLEY HOLDING PLC

TABLE 27 SNAPSHOT OF NELLA VETRINA

TABLE 28 SNAPSHOT OF HENREDON FURNITURE INDUSTRIES INC.

TABLE 29 SNAPSHOT OF BROWN JORDAN

TABLE 30 SNAPSHOT OF CENTURY FURNITURE LLC

TABLE 31 SNAPSHOT OF KINDEL FURNITURE COMPANY

TABLE 32 SNAPSHOT OF COCOCO HOME

TABLE 33 SNAPSHOT OF GILANI FURNITURE



## **List Of Figures**

### LIST OF FIGURES

- FIG. 1 TOP IMPACTING FACORS
- FIG. 2 TOP INVESTMENT POCKETS
- FIG. 3 PORTERS FIVE FORCES ANALYSIS
- FIG. 4 VALUE CHAIN ANALYSIS
- FIG. 5 U.S. PER CAPITA DISPOSABLE INCOME, 1994-2014 AND PROJECTED 2024
- FIG. 6 CANADA DISPOSABLE INCOME, 2013-2015(IN \$MILLION)
- FIG. 7 URBANIZATION RATE IN U.S., CANADA AND MEXICO, 2010-2015 (%)
- FIG. 8 VALUE OF PRIVATE RESIDENTIAL CONSTRUCTION IN THE U.S.,
- (\$MILLION, 2009-2014)
- FIG. 9 CANADA GDP GROWTH RATE, 2010-2014 (%)
- FIG. 10 NUMBER OF HOME SALES IN CANADA, 2009-2015
- FIG. 11 SWOT ANALYSIS OF GIOVANNI VISENTIN S.R.L.
- FIG. 12 SWOT ANALYSIS OF SCAVOLINI S.P.A.
- FIG. 13 REVENUE GENERATED BY LAURA ASHLEY HOLDING PLC, (2013-2015)
- FIG. 14 SWOT ANALYSIS OF LAURA ASHLEY HOLDING PLC
- FIG. 15 SWOT ANALYSIS OF NELLA VETRINA
- FIG. 16 HENREDON FURNITURE INDUSTRIES INC.
- FIG. 17 SWOT ANALYSIS OF BROWN JORDAN
- FIG. 18 SWOT ANALYSIS OF CENTURY FURNITURE LLC
- FIG. 19 SWOT ANALYSIS OF KINDEL FURNITURE COMPANY
- FIG. 20 SWOT ANALYSIS OF COCOCO HOME
- FIG. 21 SWOT ANALYSIS OF GILANI FURNITURE



### I would like to order

Product name: North America Luxury Furniture Market by Material (Metal, Plastic, Wood, Glass, and

Leather) and End Use (Domestic Use and Commercial Use) - Opportunity Analysis and

Industry Forecast, 2015 - 2022

Product link: https://marketpublishers.com/r/NB47F653DF0EN.html

Price: US\$ 4,426.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

### **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/NB47F653DF0EN.html">https://marketpublishers.com/r/NB47F653DF0EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below



and fax the completed form to +44 20 7900 3970