

# Sales Enablement Platform Market Research Report by Function (Contract Management, Document Management, Email and Outbound Call Tracking, and Performance Management), by Component (Platform and Services), by Deployment, by Industry - Global Forecast to 2025 - Cumulative Impact of COVID-19

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## **Abstracts**

#### Market Statistics:

The report provides market sizing and forecast across five major currencies - USD, EUR GBP, JPY, and AUD. This helps organization leaders make better decisions when currency exchange data is readily available.

- 1. The Global Sales Enablement Platform Market is expected to grow from USD 1,283.65 Million in 2020 to USD 3,332.70 Million by the end of 2025.
- 2. The Global Sales Enablement Platform Market is expected to grow from EUR 1,125.53 Million in 2020 to EUR 2,922.17 Million by the end of 2025.
- 3. The Global Sales Enablement Platform Market is expected to grow from GBP 1,000.60 Million in 2020 to GBP 2,597.82 Million by the end of 2025.
- 4. The Global Sales Enablement Platform Market is expected to grow from JPY 136,998.34 Million in 2020 to JPY 355,684.09 Million by the end of 2025.
- 5. The Global Sales Enablement Platform Market is expected to grow from AUD 1,864.03 Million in 2020 to AUD 4,839.53 Million by the end of 2025.

#### Market Segmentation & Coverage:

This research report categorizes the Sales Enablement Platform to forecast the revenues and analyze the trends in each of the following sub-markets:



Based on Function, the Sales Enablement Platform Market studied across Contract Management, Document Management, Email and Outbound Call Tracking, and Performance Management.

Based on Component, the Sales Enablement Platform Market studied across Platform and Services.

Based on Deployment, the Sales Enablement Platform Market studied across On-Cloud and On-Premise.

Based on Industry, the Sales Enablement Platform Market studied across Banking, Financial Services, and Insurance, Consumer Goods and Retail, Healthcare and Life Sciences, Manufacturing, Media and Entertainment, and Telecommunications & Computing.

Based on Geography, the Sales Enablement Platform Market studied across Americas, Asia-Pacific, and Europe, Middle East & Africa. The Americas region surveyed across Argentina, Brazil, Canada, Mexico, and United States. The Asia-Pacific region surveyed across Australia, China, India, Indonesia, Japan, Malaysia, Philippines, South Korea, and Thailand. The Europe, Middle East & Africa region surveyed across France, Germany, Italy, Netherlands, Qatar, Russia, Saudi Arabia, South Africa, Spain, United Arab Emirates, and United Kingdom.

### Company Usability Profiles:

The report deeply explores the recent significant developments by the leading vendors and innovation profiles in the Global Sales Enablement Platform Market including Accent Technologies, Inc., Bigtincan Holdings Ltd, Bloomfire, Inc., Brainshark, Inc., ClearSlide, Inc., ClientPoint, Inc., Highspot, Inc., Mediafly, Inc., Mindtickle, Inc., Pitcher AG, Qorus Software Inc., Qstream, Inc., Quark Software Inc., Rallyware, Inc., SAP SE (www.sap.com), Seismic Software, Inc., Showpad NV, and Upland Software, Inc..

#### Cumulative Impact of COVID-19:

COVID-19 is an incomparable global public health emergency that has affected almost every industry, so for and, the long-term effects projected to impact the industry growth during the forecast period. Our ongoing research amplifies our research framework to ensure the inclusion of underlaying COVID-19 issues and potential paths forward. The report is delivering insights on COVID-19 considering the changes in consumer behavior and demand, purchasing patterns, re-routing of the supply chain, dynamics of current market forces, and the significant interventions of governments. The updated



study provides insights, analysis, estimations, and forecast, considering the COVID-19 impact on the market.

### 360iResearch FPNV Positioning Matrix:

The 360iResearch FPNV Positioning Matrix evaluates and categorizes the vendors in the Sales Enablement Platform Market on the basis of Business Strategy (Business Growth, Industry Coverage, Financial Viability, and Channel Support) and Product Satisfaction (Value for Money, Ease of Use, Product Features, and Customer Support) that aids businesses in better decision making and understanding the competitive landscape.

### 360iResearch Competitive Strategic Window:

The 360iResearch Competitive Strategic Window analyses the competitive landscape in terms of markets, applications, and geographies. The 360iResearch Competitive Strategic Window helps the vendor define an alignment or fit between their capabilities and opportunities for future growth prospects. During a forecast period, it defines the optimal or favorable fit for the vendors to adopt successive merger and acquisition strategies, geography expansion, research & development, and new product introduction strategies to execute further business expansion and growth.

The report provides insights on the following pointers:

- 1. Market Penetration: Provides comprehensive information on the market offered by the key players
- 2. Market Development: Provides in-depth information about lucrative emerging markets and analyzes the markets
- 3. Market Diversification: Provides detailed information about new product launches, untapped geographies, recent developments, and investments
- 4. Competitive Assessment & Intelligence: Provides an exhaustive assessment of market shares, strategies, products, and manufacturing capabilities of the leading players
- 5. Product Development & Innovation: Provides intelligent insights on future technologies, R&D activities, and new product developments

The report answers questions such as:

- 1. What is the market size and forecast of the Global Sales Enablement Platform Market?
- 2. What are the inhibiting factors and impact of COVID-19 shaping the Global Sales Enablement Platform Market during the forecast period?
- 3. Which are the products/segments/applications/areas to invest in over the forecast



period in the Global Sales Enablement Platform Market?

- 4. What is the competitive strategic window for opportunities in the Global Sales Enablement Platform Market?
- 5. What are the technology trends and regulatory frameworks in the Global Sales Enablement Platform Market?
- 6. What are the modes and strategic moves considered suitable for entering the Global Sales Enablement Platform Market?



## **Contents**

#### 1. PREFACE

- 1.1. Objectives of the Study
- 1.2. Market Segmentation & Coverage
- 1.3. Years Considered for the Study
- 1.4. Currency & Pricing
- 1.5. Language
- 1.6. Limitations
- 1.7. Stakeholders

#### 2. RESEARCH METHODOLOGY

- 2.1. Research Process
  - 2.1.1. Define: Research Objective
  - 2.1.2. Determine: Research Design
  - 2.1.3. Prepare: Research Instrument
  - 2.1.4. Collect: Data Source
  - 2.1.5. Analyze: Data Interpretation
  - 2.1.6. Formulate: Data Verification
  - 2.1.7. Publish: Research Report
  - 2.1.8. Repeat: Report Update
- 2.2. Research Execution
  - 2.2.1. Initiation: Research Process
  - 2.2.2. Planning: Develop Research Plan
  - 2.2.3. Execution: Conduct Research
  - 2.2.4. Verification: Finding & Analysis
  - 2.2.5. Publication: Research Report
- 2.3. Research Outcome

#### 3. EXECUTIVE SUMMARY

- 3.1. Introduction
- 3.2. Market Outlook
- 3.3. Industry Outlook
- 3.4. Function Outlook
- 3.5. Deployment Outlook
- 3.6. Component Outlook



- 3.7. Geography Outlook
- 3.8. Competitor Outlook

#### 4. MARKET OVERVIEW

- 4.1. Introduction
- 4.2. Cumulative Impact of COVID-19

#### 5. MARKET INSIGHTS

- 5.1. Market Dynamics
  - 5.1.1. Drivers
- 5.1.1.1. Need a repository of marketing content to be used by sales representative for customer engagement and sales pitch
- 5.1.1.2. Strategic approach incorporated with advanced technologies to accelerate the sales
  - 5.1.2. Restraints
    - 5.1.2.1. Inconsistent user experience across various access channels
  - 5.1.3. Opportunities
    - 5.1.3.1. Intelligent analysis of prospects and key accounts
    - 5.1.3.2. Account-based retargeting
    - 5.1.3.3. Artificial intelligence and machine learning for sales account management
  - 5.1.4. Challenges
  - 5.1.4.1. Incorporating new tools to existing sales processes
- 5.2. Porters Five Forces Analysis
  - 5.2.1. Threat of New Entrants
  - 5.2.2. Threat of Substitutes
  - 5.2.3. Bargaining Power of Customers
  - 5.2.4. Bargaining Power of Suppliers
  - 5.2.5. Industry Rivalry

# 6. GLOBAL SALES ENABLEMENT PLATFORM MARKET, BY FUNCTION

- 6.1. Introduction
- 6.2. Contract Management
- 6.3. Document Management
- 6.4. Email and Outbound Call Tracking
- 6.5. Performance Management



### 7. GLOBAL SALES ENABLEMENT PLATFORM MARKET, BY COMPONENT

- 7.1. Introduction
- 7.2. Platform
- 7.3. Services

#### 8. GLOBAL SALES ENABLEMENT PLATFORM MARKET, BY DEPLOYMENT

- 8.1. Introduction
- 8.2. On-Cloud
- 8.3. On-Premise

#### 9. GLOBAL SALES ENABLEMENT PLATFORM MARKET, BY INDUSTRY

- 9.1. Introduction
- 9.2. Banking, Financial Services, and Insurance
- 9.3. Consumer Goods and Retail
- 9.4. Healthcare and Life Sciences
- 9.5. Manufacturing
- 9.6. Media and Entertainment
- 9.7. Telecommunications & Computing

#### 10. AMERICAS SALES ENABLEMENT PLATFORM MARKET

- 10.1. Introduction
- 10.2. Argentina
- 10.3. Brazil
- 10.4. Canada
- 10.5. Mexico
- 10.6. United States

#### 11. ASIA-PACIFIC SALES ENABLEMENT PLATFORM MARKET

- 11.1. Introduction
- 11.2. Australia
- 11.3. China
- 11.4. India
- 11.5. Indonesia
- 11.6. Japan



- 11.7. Malaysia
- 11.8. Philippines
- 11.9. South Korea
- 11.10. Thailand

# 12. EUROPE, MIDDLE EAST & AFRICA SALES ENABLEMENT PLATFORM MARKET

- 12.1. Introduction
- 12.2. France
- 12.3. Germany
- 12.4. Italy
- 12.5. Netherlands
- 12.6. Qatar
- 12.7. Russia
- 12.8. Saudi Arabia
- 12.9. South Africa
- 12.10. Spain
- 12.11. United Arab Emirates
- 12.12. United Kingdom

#### 13. COMPETITIVE LANDSCAPE

- 13.1. FPNV Positioning Matrix
  - 13.1.1. Quadrants
  - 13.1.2. Business Strategy
  - 13.1.3. Product Satisfaction
- 13.2. Market Ranking Analysis
- 13.3. Market Share Analysis
- 13.4. Competitor SWOT Analysis
- 13.5. Competitive Scenario
  - 13.5.1. Merger & Acquisition
  - 13.5.2. Agreement, Collaboration, & Partnership
  - 13.5.3. New Product Launch & Enhancement
  - 13.5.4. Investment & Funding
  - 13.5.5. Award, Recognition, & Expansion

#### 14. COMPANY USABILITY PROFILES



- 14.1. Accent Technologies, Inc.
- 14.2. Bigtincan Holdings Ltd
- 14.3. Bloomfire, Inc.
- 14.4. Brainshark, Inc.
- 14.5. ClearSlide, Inc.
- 14.6. ClientPoint, Inc.
- 14.7. Highspot, Inc.
- 14.8. Mediafly, Inc.
- 14.9. Mindtickle, Inc.
- 14.10. Pitcher AG
- 14.11. Qorus Software Inc.
- 14.12. Qstream, Inc.
- 14.13. Quark Software Inc.
- 14.14. Rallyware, Inc.
- 14.15. SAP SE (www.sap.com)
- 14.16. Seismic Software, Inc.
- 14.17. Showpad NV
- 14.18. Upland Software, Inc.

#### 15. APPENDIX

- 15.1. Discussion Guide
- 15.2. License & Pricing



# **List Of Tables**

#### LIST OF TABLES

TABLE 1. CURRENCY CONVERSION RATES

TABLE 2. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 3. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 4. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 5. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY CONTRACT MANAGEMENT, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 6. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY DOCUMENT MANAGEMENT, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 7. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY EMAIL AND OUTBOUND CALL TRACKING, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 8. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY PERFORMANCE MANAGEMENT, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 9. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 10. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY PLATFORM, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 11. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY SERVICES, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 12. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY

DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 13. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY ON-CLOUD, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 14. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY ON-

PREMISE, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 15. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 16. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY BANKING, FINANCIAL SERVICES, AND INSURANCE, BY GEOGRAPHY, 2018-2025



(USD/EUR/GBP/JPY/AUD MILLION)

TABLE 17. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY CONSUMER GOODS AND RETAIL, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 18. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY HEALTHCARE AND LIFE SCIENCES, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 19. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY MANUFACTURING, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 20. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY MEDIA AND ENTERTAINMENT, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 21. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY TELECOMMUNICATIONS & COMPUTING, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 22. AMERICAS SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 23. AMERICAS SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 24. AMERICAS SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 25. AMERICAS SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 26. AMERICAS SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 27. ARGENTINA SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 28. ARGENTINA SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 29. ARGENTINA SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 30. ARGENTINA SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 31. BRAZIL SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 32. BRAZIL SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION. 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 33. BRAZIL SALES ENABLEMENT PLATFORM MARKET SIZE, BY



DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 34. BRAZIL SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 35. CANADA SALES ENABLEMENT PLATFORM MARKET SIZE, BY

INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 36. CANADA SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 37. CANADA SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 38. CANADA SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 39. MEXICO SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 40. MEXICO SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 41. MEXICO SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 42. MEXICO SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 43. UNITED STATES SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 44. UNITED STATES SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 45. UNITED STATES SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 46. UNITED STATES SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 47. ASIA-PACIFIC SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 48. ASIA-PACIFIC SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 49. ASIA-PACIFIC SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 50. ASIA-PACIFIC SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 51. ASIA-PACIFIC SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 52. AUSTRALIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)



TABLE 53. AUSTRALIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 54. AUSTRALIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 55. AUSTRALIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 56. CHINA SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 57. CHINA SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 58. CHINA SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 59. CHINA SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 60. INDIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 61. INDIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 62. INDIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 63. INDIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 64. INDONESIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 65. INDONESIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 66. INDONESIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 67. INDONESIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 68. JAPAN SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 69. JAPAN SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 70. JAPAN SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 71. JAPAN SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 72. MALAYSIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY



INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 73. MALAYSIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 74. MALAYSIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 75. MALAYSIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 76. PHILIPPINES SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 77. PHILIPPINES SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 78. PHILIPPINES SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 79. PHILIPPINES SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 80. SOUTH KOREA SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 81. SOUTH KOREA SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 82. SOUTH KOREA SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 83. SOUTH KOREA SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 84. THAILAND SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 85. THAILAND SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 86. THAILAND SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 87. THAILAND SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 88. EUROPE, MIDDLE EAST & AFRICA SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 89. EUROPE, MIDDLE EAST & AFRICA SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 90. EUROPE, MIDDLE EAST & AFRICA SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 91. EUROPE, MIDDLE EAST & AFRICA SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)



TABLE 92. EUROPE, MIDDLE EAST & AFRICA SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 93. FRANCE SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 94. FRANCE SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 95. FRANCE SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 96. FRANCE SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 97. GERMANY SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 98. GERMANY SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 99. GERMANY SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 100. GERMANY SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 101. ITALY SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 102. ITALY SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 103. ITALY SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 104. ITALY SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 105. NETHERLANDS SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 106. NETHERLANDS SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 107. NETHERLANDS SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION) TABLE 108. NETHERLANDS SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 109. QATAR SALES ENABLEMENT PLATFORM MARKET SIZE, BY

TABLE 110. QATAR SALES ENABLEMENT PLATFORM MARKET SIZE, BY

TABLE 111. QATAR SALES ENABLEMENT PLATFORM MARKET SIZE, BY

INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)



DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 112. QATAR SALES ENABLEMENT PLATFORM MARKET SIZE, BY

COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 113. RUSSIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY

INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 114. RUSSIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY

FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 115. RUSSIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY

DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 116. RUSSIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY

COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 117. SAUDI ARABIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY

INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 118. SAUDI ARABIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY

FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 119. SAUDI ARABIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY

DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 120. SAUDI ARABIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY

COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 121. SOUTH AFRICA SALES ENABLEMENT PLATFORM MARKET SIZE, BY

INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 122. SOUTH AFRICA SALES ENABLEMENT PLATFORM MARKET SIZE, BY

FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 123. SOUTH AFRICA SALES ENABLEMENT PLATFORM MARKET SIZE, BY

DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 124. SOUTH AFRICA SALES ENABLEMENT PLATFORM MARKET SIZE, BY

COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 125. SPAIN SALES ENABLEMENT PLATFORM MARKET SIZE, BY

INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 126. SPAIN SALES ENABLEMENT PLATFORM MARKET SIZE, BY

FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 127. SPAIN SALES ENABLEMENT PLATFORM MARKET SIZE, BY

DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 128. SPAIN SALES ENABLEMENT PLATFORM MARKET SIZE, BY

COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 129. UNITED ARAB EMIRATES SALES ENABLEMENT PLATFORM MARKET

SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 130. UNITED ARAB EMIRATES SALES ENABLEMENT PLATFORM MARKET

SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)



TABLE 131. UNITED ARAB EMIRATES SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 132. UNITED ARAB EMIRATES SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 133. UNITED KINGDOM SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 134. UNITED KINGDOM SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 135. UNITED KINGDOM SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 136. UNITED KINGDOM SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2018-2025 (USD/EUR/GBP/JPY/AUD MILLION)

TABLE 137. GLOBAL SALES ENABLEMENT PLATFORM MARKET: SCORES

TABLE 138. GLOBAL SALES ENABLEMENT PLATFORM MARKET: BUSINESS STRATEGY

TABLE 139. GLOBAL SALES ENABLEMENT PLATFORM MARKET: PRODUCT SATISFACTION

TABLE 140. GLOBAL SALES ENABLEMENT PLATFORM MARKET: RANKING TABLE 141. GLOBAL SALES ENABLEMENT PLATFORM MARKET: MERGER & ACQUISITION

TABLE 142. GLOBAL SALES ENABLEMENT PLATFORM MARKET: AGREEMENT, COLLABORATION, & PARTNERSHIP

TABLE 143. GLOBAL SALES ENABLEMENT PLATFORM MARKET: NEW PRODUCT LAUNCH & ENHANCEMENT

TABLE 144. GLOBAL SALES ENABLEMENT PLATFORM MARKET: INVESTMENT & FUNDING

TABLE 145. GLOBAL SALES ENABLEMENT PLATFORM MARKET: AWARD, RECOGNITION, & EXPANSION

TABLE 146. GLOBAL SALES ENABLEMENT PLATFORM MARKET: LICENSE & PRICING



# **List Of Figures**

#### **LIST OF FIGURES**

FIGURE 1. GLOBAL SALES ENABLEMENT PLATFORM MARKET: RESEARCH PROCESS

FIGURE 2. GLOBAL SALES ENABLEMENT PLATFORM MARKET: RESEARCH EXECUTION

FIGURE 3. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, 2020 VS 2025 (USD MILLION)

FIGURE 4. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2020 (USD MILLION)

FIGURE 5. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2020 (USD MILLION)

FIGURE 6. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2020 (USD MILLION)

FIGURE 7. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2020 (USD MILLION)

FIGURE 8. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2020 (USD MILLION)

FIGURE 9. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, 2018-2025 (USD MILLION)

FIGURE 10. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2020 VS 2025 (%)

FIGURE 11. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2020 VS 2025 (USD MILLION)

FIGURE 12. COMPETITIVE STRATEGIC WINDOW FOR GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2025

FIGURE 13. GLOBAL SALES ENABLEMENT PLATFORM MARKET: MARKET DYNAMICS

FIGURE 14. GLOBAL SALES ENABLEMENT PLATFORM MARKET: PORTERS FIVE FORCES ANALYSIS

FIGURE 15. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2020 VS 2025 (%)

FIGURE 16. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2020 VS 2025 (USD MILLION)

FIGURE 17. COMPETITIVE STRATEGIC WINDOW FOR GLOBAL SALES

ENABLEMENT PLATFORM MARKET SIZE, BY FUNCTION, 2025

FIGURE 18. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY



CONTRACT MANAGEMENT, 2020 VS 2025 (USD MILLION)

FIGURE 19. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY

DOCUMENT MANAGEMENT, 2020 VS 2025 (USD MILLION)

FIGURE 20. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY EMAIL

AND OUTBOUND CALL TRACKING, 2020 VS 2025 (USD MILLION)

FIGURE 21. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY

PERFORMANCE MANAGEMENT, 2020 VS 2025 (USD MILLION)

FIGURE 22. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY

COMPONENT, 2020 VS 2025 (%)

FIGURE 23. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY

COMPONENT, 2020 VS 2025 (USD MILLION)

FIGURE 24. COMPETITIVE STRATEGIC WINDOW FOR GLOBAL SALES

ENABLEMENT PLATFORM MARKET SIZE, BY COMPONENT, 2025

FIGURE 25. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY

PLATFORM, 2020 VS 2025 (USD MILLION)

FIGURE 26. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY

SERVICES, 2020 VS 2025 (USD MILLION)

FIGURE 27. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY

DEPLOYMENT, 2020 VS 2025 (%)

FIGURE 28. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY

DEPLOYMENT, 2020 VS 2025 (USD MILLION)

FIGURE 29. COMPETITIVE STRATEGIC WINDOW FOR GLOBAL SALES

ENABLEMENT PLATFORM MARKET SIZE, BY DEPLOYMENT, 2025

FIGURE 30. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY ON-

CLOUD, 2020 VS 2025 (USD MILLION)

FIGURE 31. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY ON-

PREMISE, 2020 VS 2025 (USD MILLION)

FIGURE 32. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY

INDUSTRY, 2020 VS 2025 (%)

FIGURE 33. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY

INDUSTRY, 2020 VS 2025 (USD MILLION)

FIGURE 34. COMPETITIVE STRATEGIC WINDOW FOR GLOBAL SALES

ENABLEMENT PLATFORM MARKET SIZE, BY INDUSTRY, 2025

FIGURE 35. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY

BANKING, FINANCIAL SERVICES, AND INSURANCE, 2020 VS 2025 (USD MILLION)

FIGURE 36. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY

CONSUMER GOODS AND RETAIL, 2020 VS 2025 (USD MILLION)

FIGURE 37. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY

HEALTHCARE AND LIFE SCIENCES, 2020 VS 2025 (USD MILLION)



FIGURE 38. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY MANUFACTURING, 2020 VS 2025 (USD MILLION)

FIGURE 39. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY MEDIA AND ENTERTAINMENT, 2020 VS 2025 (USD MILLION)

FIGURE 40. GLOBAL SALES ENABLEMENT PLATFORM MARKET SIZE, BY TELECOMMUNICATIONS & COMPUTING, 2020 VS 2025 (USD MILLION)

FIGURE 41. AMERICAS SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2020 VS 2025 (%)

FIGURE 42. AMERICAS SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2020 VS 2025 (USD MILLION)

FIGURE 43. COMPETITIVE STRATEGIC WINDOW FOR AMERICAS SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2025

FIGURE 44. ARGENTINA SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 45. BRAZIL SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 46. CANADA SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 47. MEXICO SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 48. UNITED STATES SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 49. ASIA-PACIFIC SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2020 VS 2025 (%)

FIGURE 50. ASIA-PACIFIC SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2020 VS 2025 (USD MILLION)

FIGURE 51. COMPETITIVE STRATEGIC WINDOW FOR ASIA-PACIFIC SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2025

FIGURE 52. AUSTRALIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 53. CHINA SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 54. INDIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 55. INDONESIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 56. JAPAN SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 57. MALAYSIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY



GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 58. PHILIPPINES SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 59. SOUTH KOREA SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 60. THAILAND SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 61. EUROPE, MIDDLE EAST & AFRICA SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2020 VS 2025 (%)

FIGURE 62. EUROPE, MIDDLE EAST & AFRICA SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2020 VS 2025 (USD MILLION)

FIGURE 63. COMPETITIVE STRATEGIC WINDOW FOR EUROPE, MIDDLE EAST & AFRICA SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2025 FIGURE 64. FRANCE SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 65. GERMANY SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 66. ITALY SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 67. NETHERLANDS SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 68. QATAR SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 69. RUSSIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 70. SAUDI ARABIA SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 71. SOUTH AFRICA SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 72. SPAIN SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 73. UNITED ARAB EMIRATES SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 74. UNITED KINGDOM SALES ENABLEMENT PLATFORM MARKET SIZE, BY GEOGRAPHY, 2018-2025 (USD MILLION)

FIGURE 75. GLOBAL SALES ENABLEMENT PLATFORM MARKET: 360IRESEARCH FPNV POSITIONING MATRIX

FIGURE 76. GLOBAL SALES ENABLEMENT PLATFORM MARKET: 360IRESEARCH MARKET SHARE ANALYSIS



FIGURE 77. GLOBAL SALES ENABLEMENT PLATFORM MARKET: COMPETITOR SWOT ANALYSIS
FIGURE 78. COMPETITIVE SCENARIO ANALYSIS IN GLOBAL SALES
ENABLEMENT PLATFORM MARKET, BY TYPE



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