

Whiskey (Whisky) in North America to 2014 (Spirits)

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Abstracts

Introduction

This databook provides key data and information on the Whiskey (Whisky) in North America (Spirits). This report is a comprehensive resource for market, category and segment level data including value, volume, distribution share and company & brand share. This report also provides expenditure and consumption data for the historic and forecast periods.

Scope

Market, category and segment level information on value, volume, and expenditure & consumption, with historic (2003-2008) and forecast (2009-2013) data

Category level company and brand share as well as distribution share information for 2007 and 2008

Highlights

The whisk(e)y category was valued at \$14,659.3m in 2009, representing a CAGR of 1% since 2004.

By the end of 2014, the whisk(e)y category will be worth \$14,975.7m, with an expected CAGR of 0.4% between 2009 and 2014.

The whisk(e)y market volume totaled 467.5 million liters in 2009, representing a CAGR of 0.1% since 2004.



By the end of 2014, the whisk(e)y market will total 459.4 million liters, with an expected negative CAGR of 0.4% between 2009 and 2014.

The whisk(e)y market was led by Canadian whiskey (representing 36.2% of the total value) followed by scotch whisky and American whiskey, with a 29% and 27.3% market share, respectively. Other whisk(e)y and Irish whiskey constitute the remaining segments with a 4.2% and 3.4% market share, respectively.

Diageo plc is the market leader with a 25.1% share of the market.

Whiskey (Whisky) in North America (Spirits)

Design effective marketing and sales strategies by identifying key market categories and segments

Identify key players within the market to plan lucrative M&A, partnerships and agreements



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