

# **Spirits in Austria to 2014**

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## **Abstracts**

#### Introduction

This databook provides key data and information on the spirits market in Austria. This report is a comprehensive resource for market, category and segment level data including value, volume, distribution share and company & brand share. This report also provides expenditure and consumption data for the historic and forecast periods.

## Scope

- \* Contains information on eight categories; whisk(e)y, gin & genever, liqueurs, vodka, tequila & mezcal, rum, specialty spirits and brandy
- \* Market, category and segment level information on value, volume, and expenditure & consumption, with historic (2004-09) and forecast (2010-14) data
- \* Category level company and brand share as well as distribution share information for 2008 and 2009
- \* Review of the top two companies within the spirits market, including company overview, key facts and business description

## **Highlights**

The market for spirits in Austria increased at a compound annual growth rate of 1.9% between 2004 and 2009.

The liqueurs category led the spirits market in Austria, accounting for a share of 34.5%.



Leading players in Austrian spirits market include Diageo plc, Bacardi Limited and Schwarze & Schlichte Markenvertrieb GmbH & Co. KG.

## **Reasons to Purchase**

- \* Develop business strategies by understanding the quantitative trends within the spirits market in Austria
- \* Design effective marketing and sales strategies by identifying key market categories and segments
- \* Identify key players within the market to plan lucrative M&A, partnerships and agreements



## **Contents**

#### **CHAPTER 1 EXECUTIVE SUMMARY**

Summary market level: spirits Summary category level: brandy Summary category level: liqueurs

Summary category level: rum

Summary category level: specialty spirits Summary category level: gin & genever Summary category level: whisk(e)y

Summary category level: tequila & mezcal

Summary category level: vodka

#### **CHAPTER 2 INTRODUCTION**

What is this report about?

How to use this report

Market definition

## **CHAPTER 3 MARKET OVERVIEW**

Value analysis (Euro), 2004-09

Value analysis (Euro), 2009-14

Value analysis (US dollars), 2004-09

Value analysis (US dollars), 2009-14

Volume analysis, 2004-09

Volume analysis, 2009-14

Company and brand share analysis

Distribution analysis

Expenditure and consumption per capita

## **CHAPTER 4 LEADING COMPANY PROFILES**

Diageo plc

Bacardi Limited

**CHAPTER 5 CATEGORY ANALYSIS: BRANDY** 



Value analysis (Euro), 2004-09

Value analysis (Euro), 2009-14

Value analysis (US dollars), 2004-09

Value analysis (US dollars), 2009-14

Volume analysis, 2004-09

Volume analysis, 2009-14

Company and brand share analysis

Distribution analysis

Expenditure and consumption per capita

## **CHAPTER 6 CATEGORY ANALYSIS: LIQUEURS**

Value analysis (Euro), 2004-09

Value analysis (Euro), 2009-14

Value analysis (US dollars), 2004-09

Value analysis (US dollars), 2009-14

Volume analysis, 2004-09

Volume analysis, 2009-14

Company and brand share analysis

Distribution analysis

Expenditure and consumption per capita

#### **CHAPTER 7 CATEGORY ANALYSIS: RUM**

Value analysis (Euro), 2004-09

Value analysis (Euro), 2009-14

Value analysis (US dollars), 2004-09

Value analysis (US dollars), 2009-14

Volume analysis, 2004-09

Volume analysis, 2009-14

Company and brand share analysis

Distribution analysis

Expenditure and consumption per capita

## **CHAPTER 8 CATEGORY ANALYSIS: SPECIALTY SPIRITS**

Value analysis (Euro), 2004-09

Value analysis (Euro), 2009-14

Value analysis (US dollars), 2004-09



Value analysis (US dollars), 2009-14

Volume analysis, 2004-09

Volume analysis, 2009-14

Company and brand share analysis

Distribution analysis

Expenditure and consumption per capita

#### **CHAPTER 9 CATEGORY ANALYSIS: GIN & GENEVER**

Value analysis (Euro), 2004-09

Value analysis (Euro), 2009-14

Value analysis (US dollars), 2004-09

Value analysis (US dollars), 2009-14

Volume analysis, 2004-09

Volume analysis, 2009-14

Company and brand share analysis

Distribution analysis

Expenditure and consumption per capita

## CHAPTER 10 CATEGORY ANALYSIS: WHISK(E)Y

Value analysis (Euro), 2004-09

Value analysis (Euro), 2009-14

Value analysis (US dollars), 2004-09

Value analysis (US dollars), 2009-14

Volume analysis, 2004-09

Volume analysis, 2009-14

Company and brand share analysis

Distribution analysis

Expenditure and consumption per capita

#### **CHAPTER 11 CATEGORY ANALYSIS: TEQUILA & MEZCAL**

Value analysis (Euro), 2004-09

Value analysis (Euro), 2009-14

Value analysis (US dollars), 2004-09

Value analysis (US dollars), 2009-14

Volume analysis, 2004-09

Volume analysis, 2009-14



Company and brand share analysis
Distribution analysis
Expenditure and consumption per capita

#### **CHAPTER 12 CATEGORY ANALYSIS: VODKA**

Value analysis (Euro), 2004-09
Value analysis (Euro), 2009-14
Value analysis (US dollars), 2004-09
Value analysis (US dollars), 2009-14
Volume analysis, 2004-09
Volume analysis, 2009-14
Company and brand share analysis
Distribution analysis
Expenditure and consumption per capita

#### **CHAPTER 13 COUNTRY COMPARISON**

Value Volume Market share

## **CHAPTER 14 NEW PRODUCT DEVELOPMENT**

Product launches over time Recent product launches

## **CHAPTER 15 MACROECONOMIC PROFILE**

Macroeconomic Indicators

## **CHAPTER 16 RESEARCH METHODOLOGY**

Methodology overview
Secondary research
Market modeling
Creating an initial data model
Revising the initial data model
Creating a final estimate



Creating demographic value splits
Primary research
Data finalization
Ongoing research

## **CHAPTER 17 APPENDIX**

Future readings
How to contact experts in your industry
Disclaimer



## **List Of Figures**

#### **LIST OF FIGURES**

- Figure 1: Spirits, Austria, value by category (€m), 2004-14
- Figure 2: Spirits, Austria, category growth comparison, by value, 2004-14
- Figure 3: Spirits, Austria, volume by category (liters, million), 2004-14
- Figure 4: Spirits, Austria, category growth comparison, by volume, 2004-14
- Figure 5: Spirits, Austria, company share by volume (%), 2008-09
- Figure 6: Spirits, Austria, distribution channels by volume (%), 2008-09
- Figure 7: Brandy, Austria, value by segment (€m), 2004-14
- Figure 8: Brandy, Austria, category growth comparison, by value, 2004-14
- Figure 9: Brandy, Austria, volume by segment (liters, million), 2004-14
- Figure 10: Brandy, Austria, category growth comparison, by volume, 2004-14
- Figure 11: Brandy, Austria, company share by volume (%), 2008-09
- Figure 12: Brandy, Austria, distribution channels by volume (%), 2008-09
- Figure 13: Liqueurs, Austria, value by segment (€m), 2004-14
- Figure 14: Liqueurs, Austria, category growth comparison, by value, 2004-14
- Figure 15: Liqueurs, Austria, volume by segment (liters, million), 2004-14
- Figure 16: Liqueurs, Austria, category growth comparison, by volume, 2004-14
- Figure 17: Liqueurs, Austria, company share by volume (%), 2008-09
- Figure 18: Liqueurs, Austria, distribution channels by volume (%), 2008-09
- Figure 19: Rum, Austria, value by segment (€m), 2004-14
- Figure 20: Rum, Austria, category growth comparison, by value, 2004-14
- Figure 21: Rum, Austria, volume by segment (liters, million), 2004-14
- Figure 22: Rum, Austria, category growth comparison, by volume, 2004-14
- Figure 23: Rum, Austria, company share by volume (%), 2008-09
- Figure 24: Rum, Austria, distribution channels by volume (%), 2008-09
- Figure 25: Specialty spirits, Austria, value by segment (€m), 2004-14
- Figure 26: Specialty spirits, Austria, volume by segment (liters, million), 2004-14
- Figure 27: Specialty spirits, Austria, company share by volume (%), 2008-09
- Figure 28: Specialty spirits, Austria, distribution channels by volume (%), 2008-09
- Figure 29: Gin & genever, Austria, value (€m), 2004-14
- Figure 30: Gin & genever, Austria, volume (liters, million), 2004-14
- Figure 31: Gin & genever, Austria, company share by volume (%), 2008-09
- Figure 32: Gin & genever, Austria, distribution channels by volume (%), 2008-09
- Figure 33: Whisk(e)y, Austria, value by segment (€m), 2004-14
- Figure 34: Whisk(e)y, Austria, category growth comparison, by value, 2004-14
- Figure 35: Whisk(e)y, Austria, volume by segment (liters, million), 2004-14



- Figure 36: Whisk(e)y, Austria, category growth comparison, by volume, 2004-14
- Figure 37: Whisk(e)y, Austria, company share by volume (%), 2008-09
- Figure 38: Whisk(e)y, Austria, distribution channels by volume (%), 2008-09
- Figure 39: Tequila & mezcal, Austria, value (€m), 2004-14
- Figure 40: Tequila & mezcal, Austria, volume (liters, million), 2004-14
- Figure 41: Tequila & mezcal, Austria, company share by volume (%), 2008-09
- Figure 42: Tequila & mezcal, Austria, distribution channels by volume (%), 2008-09
- Figure 43: Vodka, Austria, value by segment (€m), 2004-14
- Figure 44: Vodka, Austria, category growth comparison, by value, 2004-14
- Figure 45: Vodka, Austria, volume by segment (liters, million), 2004-14
- Figure 46: Vodka, Austria, category growth comparison, by volume, 2004-14
- Figure 47: Vodka, Austria, company share by volume (%), 2008-09
- Figure 48: Vodka, Austria, distribution channels by volume (%), 2008-09
- Figure 49: Global spirits market split (value terms, 2009), top five countries
- Figure 50: Global spirits market value, 2004–09, top five countries
- Figure 51: Global spirits market split (volume terms, 2009), top five countries
- Figure 52: Global spirits market volume, 2004–09, top five countries
- Figure 53: Annual data review process



## **List Of Tables**

#### LIST OF TABLES

- Table 1: Spirits category definitions
- Table 2: Spirits distribution channels
- Table 3: Spirits, Austria, value by category (€m), 2004-09
- Table 4: Spirits, Austria, value forecast by category (€m), 2009-14
- Table 5: Spirits, Austria, value by category (\$m), 2004-09
- Table 6: Spirits, Austria, value forecast by category (\$m), 2009-14
- Table 7: Spirits, Austria, volume by category (liters, million), 2004-09
- Table 8: Spirits, Austria, volume forecast by category (liters, million), 2009-14
- Table 9: Spirits, Austria, brand share by volume (%), 2008-09
- Table 10: Spirits, Austria, volume by brand (liters, million), 2008-09
- Table 11: Spirits, Austria, company share by volume (%), 2008-09
- Table 12: Spirits, Austria, volume by company (liters, million), 2008-09
- Table 13: Spirits, Austria, distribution channels by volume (%), 2008-09
- Table 14: Spirits, Austria, volume by distribution channel (liters, million), 2008-09
- Table 15: Spirits, Austria, expenditure per capita (€), 2004-09
- Table 16: Spirits, Austria, forecast expenditure per capita (€), 2009-14
- Table 17: Spirits, Austria, expenditure per capita (\$), 2004-09
- Table 18: Spirits, Austria, forecast expenditure per capita (\$), 2009-14
- Table 19: Spirits, Austria, consumption per capita (liters), 2004-09
- Table 20: Spirits, Austria, forecast consumption per capita (liters), 2009-14
- Table 21: Diageo plc key facts
- Table 22: Bacardi Limited key facts
- Table 23: Brandy, Austria, value by segment (€m), 2004-09
- Table 24: Brandy, Austria, value forecast by segment (€m), 2009-14
- Table 25: Brandy, Austria, value by segment (\$m), 2004-09
- Table 26: Brandy, Austria, value forecast by segment (\$m), 2009-14
- Table 27: Brandy, Austria, volume by segment (liters, million), 2004-09
- Table 28: Brandy, Austria, volume forecast by segment (liters, million), 2009-14
- Table 29: Brandy, Austria, brand share by volume (%), 2008-09
- Table 30: Brandy, Austria, volume by brand (liters, million), 2008-09
- Table 31: Brandy, Austria, company share by volume (%), 2008-09
- Table 32: Brandy, Austria, volume by company (liters, million), 2008-09
- Table 33: Brandy, Austria, distribution channels by volume (%), 2008-09
- Table 34: Brandy, Austria, volume by distribution channel (liters, million), 2008-09
- Table 35: Brandy, Austria, expenditure per capita (€), 2004-09



- Table 36: Brandy, Austria, forecast expenditure per capita (€), 2009-14
- Table 37: Brandy, Austria, expenditure per capita (\$), 2004-09
- Table 38: Brandy, Austria, forecast expenditure per capita (\$), 2009-14
- Table 39: Brandy, Austria, consumption per capita (liters), 2004-09
- Table 40: Brandy, Austria, forecast consumption per capita (liters), 2009-14
- Table 41: Liqueurs, Austria, value by segment (€m), 2004-09
- Table 42: Liqueurs, Austria, value forecast by segment (€m), 2009-14
- Table 43: Liqueurs, Austria, value by segment (\$m), 2004-09
- Table 44: Liqueurs, Austria, value forecast by segment (\$m), 2009-14
- Table 45: Liqueurs, Austria, volume by segment (liters, million), 2004-09
- Table 46: Liqueurs, Austria, volume forecast by segment (liters, million), 2009-14
- Table 47: Liqueurs, Austria, brand share by volume (%), 2008-09
- Table 48: Liqueurs, Austria, volume by brand (liters, million), 2008-09
- Table 49: Liqueurs, Austria, company share by volume (%), 2008-09
- Table 50: Liqueurs, Austria, volume by company (liters, million), 2008-09
- Table 51: Liqueurs, Austria, distribution channels by volume (%), 2008-09
- Table 52: Liqueurs, Austria, volume by distribution channel (liters, million), 2008-09
- Table 53: Liqueurs, Austria, expenditure per capita (€), 2004-09
- Table 54: Liqueurs, Austria, forecast expenditure per capita (€), 2009-14
- Table 55: Liqueurs, Austria, expenditure per capita (\$), 2004-09
- Table 56: Liqueurs, Austria, forecast expenditure per capita (\$), 2009-14
- Table 57: Liqueurs, Austria, consumption per capita (liters), 2004-09
- Table 58: Liqueurs, Austria, forecast consumption per capita (liters), 2009-14
- Table 59: Rum, Austria, value by segment (€m), 2004-09
- Table 60: Rum, Austria, value forecast by segment (€m), 2009-14
- Table 61: Rum, Austria, value by segment (\$m), 2004-09
- Table 62: Rum, Austria, value forecast by segment (\$m), 2009-14
- Table 63: Rum, Austria, volume by segment (liters, million), 2004-09
- Table 64: Rum, Austria, volume forecast by segment (liters, million), 2009-14
- Table 65: Rum, Austria, brand share by volume (%), 2008-09
- Table 66: Rum, Austria, volume by brand (liters, million), 2008-09
- Table 67: Rum, Austria, company share by volume (%), 2008-09
- Table 68: Rum, Austria, volume by company (liters, million), 2008-09
- Table 69: Rum, Austria, distribution channels by volume (%), 2008-09
- Table 70: Rum, Austria, volume by distribution channel (liters, million), 2008-09
- Table 71: Rum, Austria, expenditure per capita (€), 2004-09
- Table 72: Rum, Austria, forecast expenditure per capita (€), 2009-14
- Table 73: Rum, Austria, expenditure per capita (\$), 2004-09
- Table 74: Rum, Austria, forecast expenditure per capita (\$), 2009-14



- Table 75: Rum, Austria, consumption per capita (liters), 2004-09
- Table 76: Rum, Austria, forecast consumption per capita (liters), 2009-14
- Table 77: Specialty spirits, Austria, value by segment (€m), 2004-09
- Table 78: Specialty spirits, Austria, value forecast by segment (€m), 2009-14
- Table 79: Specialty spirits, Austria, value by segment (\$m), 2004-09
- Table 80: Specialty spirits, Austria, value forecast by segment (\$m), 2009-14
- Table 81: Specialty spirits, Austria, volume by segment (liters, million), 2004-09
- Table 82: Specialty spirits, Austria, volume forecast by segment (liters, million), 2009-14
- Table 83: Specialty spirits, Austria, brand share by volume (%), 2008-09
- Table 84: Specialty spirits, Austria, volume by brand (liters, million), 2008-09
- Table 85: Specialty spirits, Austria, company share by volume (%), 2008-09
- Table 86: Specialty spirits, Austria, volume by company (liters, million), 2008-09
- Table 87: Specialty spirits, Austria, distribution channels by volume (%), 2008-09
- Table 88: Specialty spirits, Austria, volume by distribution channel (liters, million), 2008-09
- Table 89: Specialty spirits, Austria, expenditure per capita (€), 2004-09
- Table 90: Specialty spirits, Austria, forecast expenditure per capita (€), 2009-14
- Table 91: Specialty spirits, Austria, expenditure per capita (\$), 2004-09
- Table 92: Specialty spirits, Austria, forecast expenditure per capita (\$), 2009-14
- Table 93: Specialty spirits, Austria, consumption per capita (liters), 2004-09
- Table 94: Specialty spirits, Austria, forecast consumption per capita (liters), 2009-14
- Table 95: Gin & genever, Austria, value (€m), 2004-09
- Table 96: Gin & genever, Austria, value forecast (€m), 2009-14
- Table 97: Gin & genever, Austria, value (\$m), 2004-09
- Table 98: Gin & genever, Austria, value forecast (\$m), 2009-14
- Table 99: Gin & genever, Austria, volume (liters, million), 2004-09
- Table 100: Gin & genever, Austria, volume forecast (liters, million), 2009-14
- Table 101: Gin & genever, Austria, brand share by volume (%), 2008-09
- Table 102: Gin & genever, Austria, volume by brand (liters, million), 2008-09
- Table 103: Gin & genever, Austria, company share by volume (%), 2008-09
- Table 104: Gin & genever, Austria, volume by company (liters, million), 2008-09
- Table 105: Gin & genever, Austria, distribution channels by volume (%), 2008-09
- Table 106: Gin & genever, Austria, volume by distribution channel (liters, million), 2008-09
- Table 107: Gin & genever, Austria, expenditure per capita (€), 2004-09
- Table 108: Gin & genever, Austria, forecast expenditure per capita (€), 2009-14
- Table 109: Gin & genever, Austria, expenditure per capita (\$), 2004-09
- Table 110: Gin & genever, Austria, forecast expenditure per capita (\$), 2009-14
- Table 111: Gin & genever, Austria, consumption per capita (liters), 2004-09



- Table 112: Gin & genever, Austria, forecast consumption per capita (liters), 2009-14
- Table 113: Whisk(e)y, Austria, value by segment (€m), 2004-09
- Table 114: Whisk(e)y, Austria, value forecast by segment (€m), 2009-14
- Table 115: Whisk(e)y, Austria, value by segment (\$m), 2004-09
- Table 116: Whisk(e)y, Austria, value forecast by segment (\$m), 2009-14
- Table 117: Whisk(e)y, Austria, volume by segment (liters, million), 2004-09
- Table 118: Whisk(e)y, Austria, volume forecast by segment (liters, million), 2009-14
- Table 119: Whisk(e)y, Austria, brand share by volume (%), 2008-09
- Table 120: Whisk(e)y, Austria, volume by brand (liters, million), 2008-09
- Table 121: Whisk(e)y, Austria, company share by volume (%), 2008-09
- Table 122: Whisk(e)y, Austria, volume by company (liters, million), 2008-09
- Table 123: Whisk(e)y, Austria, distribution channels by volume (%), 2008-09
- Table 124: Whisk(e)y, Austria, volume by distribution channel (liters, million), 2008-09
- Table 125: Whisk(e)y, Austria, expenditure per capita (€), 2004-09
- Table 126: Whisk(e)y, Austria, forecast expenditure per capita (€), 2009-14
- Table 127: Whisk(e)y, Austria, expenditure per capita (\$), 2004-09
- Table 128: Whisk(e)y, Austria, forecast expenditure per capita (\$), 2009-14
- Table 129: Whisk(e)y, Austria, consumption per capita (liters), 2004-09
- Table 130: Whisk(e)y, Austria, forecast consumption per capita (liters), 2009-14
- Table 131: Tequila & mezcal, Austria, value (€m), 2004-09
- Table 132: Tequila & mezcal, Austria, value forecast (€m), 2009-14
- Table 133: Tequila & mezcal, Austria, value (\$m), 2004-09
- Table 134: Tequila & mezcal, Austria, value forecast (\$m), 2009-14
- Table 135: Tequila & mezcal, Austria, volume (liters, million), 2004-09
- Table 136: Tequila & mezcal, Austria, volume forecast (liters, million), 2009-14
- Table 137: Tequila & mezcal, Austria, brand share by volume (%), 2008-09
- Table 138: Tequila & mezcal, Austria, volume by brand (liters, million), 2008-09
- Table 139: Tequila & mezcal, Austria, company share by volume (%), 2008-09
- Table 140: Tequila & mezcal, Austria, volume by company (liters, million), 2008-09
- Table 141: Tequila & mezcal, Austria, distribution channels by volume (%), 2008-09
- Table 142: Tequila & mezcal, Austria, volume by distribution channel (liters, million), 2008-09
- Table 143: Tequila & mezcal, Austria, expenditure per capita (€), 2004-09
- Table 144: Tequila & mezcal, Austria, forecast expenditure per capita (€), 2009-14
- Table 145: Tequila & mezcal, Austria, expenditure per capita (\$), 2004-09
- Table 146: Tequila & mezcal, Austria, forecast expenditure per capita (\$), 2009-14
- Table 147: Tequila & mezcal, Austria, consumption per capita (liters), 2004-09
- Table 148: Tequila & mezcal, Austria, forecast consumption per capita (liters), 2009-14
- Table 149: Vodka, Austria, value by segment (€m), 2004-09



- Table 150: Vodka, Austria, value forecast by segment (€m), 2009-14
- Table 151: Vodka, Austria, value by segment (\$m), 2004-09
- Table 152: Vodka, Austria, value forecast by segment (\$m), 2009-14
- Table 153: Vodka, Austria, volume by segment (liters, million), 2004-09
- Table 154: Vodka, Austria, volume forecast by segment (liters, million), 2009-14
- Table 155: Vodka, Austria, brand share by volume (%), 2008-09
- Table 156: Vodka, Austria, volume by brand (liters, million), 2008-09
- Table 157: Vodka, Austria, company share by volume (%), 2008-09
- Table 158: Vodka, Austria, volume by company (liters, million), 2008-09
- Table 159: Vodka, Austria, distribution channels by volume (%), 2008-09
- Table 160: Vodka, Austria, volume by distribution channel (liters, million), 2008-09
- Table 161: Vodka, Austria, expenditure per capita (€), 2004-09
- Table 162: Vodka, Austria, forecast expenditure per capita (€), 2009-14
- Table 163: Vodka, Austria, expenditure per capita (\$), 2004-09
- Table 164: Vodka, Austria, forecast expenditure per capita (\$), 2009-14
- Table 165: Vodka, Austria, consumption per capita (liters), 2004-09
- Table 166: Vodka, Austria, forecast consumption per capita (liters), 2009-14
- Table 167: Global spirits market value, 2009
- Table 168: Global spirits market split (value terms (\$m), 2009), top five countries
- Table 169: Global spirits market volume, 2009
- Table 170: Global spirits market split (volume terms, 2009), top five countries
- Table 171: Leading players, top five countries
- Table 172: Austria spirits new product launches reports, by company, 2009
- Table 173: Austria spirits new product launches SKUs, by company, 2009
- Table 174: Austria spirits new product launches (reports), by flavor and fragrances, 2009
- Table 175: Austria spirits new product launches (reports), by ingredients, 2009
- Table 176: Austria spirits new product launches (reports), by package tags or claims, 2009
- Table 177: Austria spirits new product launches recent five launches (2009)
- Table 178: Austria population, by age group, 2004-09 (millions)
- Table 179: Austria population forecast, by age group, 2009-14 (millions)
- Table 180: Austria population, by gender, 2004-09 (millions)
- Table 181: Austria population forecast, by gender, 2009-14 (millions)
- Table 182: Austria nominal GDP, 2004-09 (€bn, nominal prices)
- Table 183: Austria nominal GDP forecast, 2009-14 (€bn, nominal prices)
- Table 184: Austria real GDP, 2004-09 (€bn, 2000 prices)
- Table 185: Austria real GDP forecast, 2009-14 (€bn, 2000 prices)
- Table 186: Austria real GDP, 2004-09 (\$bn, 2000 prices)



Table 187: Austria real GDP forecast, 2009-14 (\$bn, 2000 prices)

Table 188: Austria consumer price index, 2004-09 (2000=100)

Table 189: Austria consumer price index, 2009-14 (2000=100)



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