

## US Network Hardware Expenditures by Vertical Industry, 2005-2010

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*Compass Intelligence, L.L.C.*

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This Excel-based Data-rich Deliverable (DRD) that is part of the Business Networks and Vertical Summary Add-Ons subscription includes market intelligence on Network Hardware expenditures by vertical industry. Network hardware consists of equipment purchased to connect PCs to one another in local area networks, as well as to connect locations/LANs via wide-area networks. This equipment includes the major categories of routers, LAN switches, modems, hubs, NICs, remote access servers, and "other". Verticals include: Network Hardware, Construction, Government, Services, Manufacturing, FIRE, Retail Trade, TCU, Mining and Wholesale Trade. The Expert Guide for this deliverable is Stephanie Atkinson. Forecasts are from 2005 through 2010 and include annual growth rates, as well as percentage of total market.

Sources: Compass Intelligence's segment and market forecasts, which include business expenditures, market demographics, and usage and adoption statistics are built using multiple sources, including proprietary Compass Intelligence research. These sources include, but are not limited to, secondary research, government data and statistics (e.g. Department of Commerce, Federal Communication Commission, Bureau of Labor Statistics and US Census Bureau), primary research, vendor-based research and in-depth interviews with key decision-makers, where relevant. Compass Intelligence selects data sources to provide greatest degree of perspective on each market or segment, in addition to the highest level of data accuracy, stability, and consistency over time.

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