

## US Health Care Network Hardware Expenditures, 2005-2010

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This Excel-base Data-rich Deliverable (DRD) that is part of the Health Care subscription includes market intelligence on IT: Network Hardware expenditures for the Health Care vertical. Network hardware consists of equipment purchased to connect PCs to one another in local area networks, as well as to connect locations/LANs via wide-area networks. This equipment includes the major categories of routers, LAN switches, modems, hubs, remote access servers. Health Care includes establishments primarily engaged in furnishing medical, surgical and other health services to persons. Establishments of associations or groups, such as Health Maintenance Organizations (HMOs), primarily engaged in providing medical or other health services to members are included. Insurance providers are included. Hospices are also included in health care. Size of business includes SOHO (1-4 employees), Small Business (5-99 employees), Mid-Sized Business (100-999 employees), and Enterprise Business (Over 1000 employees). The Expert Guide for this deliverable is Stephanie Atkinson. Forecasts are from 2005 through 2010 and include annual growth rate, as well as percentage of total market.

Sources: Compass Intelligence's segment and market forecasts, which include business expenditures, market demographics, and usage and adoption statistics are built using multiple sources, including proprietary Compass Intelligence research. These sources include, but are not limited to, secondary research, government data and statistics (e.g. Department of Commerce, Federal Communication Commission, Bureau of Labor Statistics and US Census Bureau), primary research, vendor-based research and in-depth interviews with key decision-makers, where relevant. Compass Intelligence selects data sources to provide greatest degree of perspective on each market or segment, in addition to the highest level of data accuracy, stability, and consistency over time.

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