

## Competitive Profile of Sprint Nextel: Government Services

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This iDRD (Insight-based Data-Rich Deliverable) is part of the Competitive Profile subscription, as well as the Government and Federal Government subscriptions. This report provides a look into Sprint Government Solutions including a review of recent contracts, a snapshot of their government services, a review of their competitive position since the merger, a review of the Networx contract, and a forecast of federal government spending. The government vertical includes federal, state, and local levels of the US government including townships, cities, special districts, and municipalities. Forecasts included in this report are from 2005 to 2010. The Expert Guide for this deliverable is Stephanie Atkinson.

Sources: Compass Intelligence's segment and market forecasts, which include business expenditures, market demographics, and usage and adoption statistics are built using multiple sources, including proprietary Compass Intelligence research. These sources include, but are not limited to, secondary research, government data and statistics (e.g. Department of Commerce, Federal Communication Commission, Bureau of Labor Statistics and US Census Bureau), primary research, vendor-based research and in-depth interviews with key decision-makers, where relevant. Compass Intelligence selects data sources to provide greatest degree of perspective on each market or segment, in addition to the highest level of data accuracy, stability, and consistency over time.

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