

Structured Cabling Technology and Market Assessment.

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Abstracts

This report contains in-depth analysis of the market for structured cabling components and evaluations of what products may be introduced in the future. The report discusses the ongoing battle between copper and fiber systems and how this will play out in the coming years.

This report is beneficial to those seeking to understand:

The technology drivers in the structured cabling market.

The utilization of cooper versus fiber optic systems.

The five-year, worldwide forecast for connectors and cable assemblies by media type, product type and region of the world.

There is a strong connection between the success of Gigabit Ethernet and the fact that it runs over structured cabling. Like its predecessor, 1000BASE-T, 10G over twisted-pair copper (10GBASE-T) holds the promise of being an order of magnitude less costly than its optical competitor (10GBASE-SR). What has held it back thus far has been its high power consumption. This issue is being resolved through advances in transceiver-chip lithography, which is driving down power consumption.

Even so, fiber has taken a foothold in the network at 10G. Fiber-optic products are poised to steadily take market share from copper products in the structured cabling market over the next five years. The overall five-year CAGR for fiber from 2012 to 2017 is expected to exceed XX%, while copper will be down X.X%. While the copper



structured cabling market is expected to shrink, it is by less than X%, so there is still revenue to be had over the next five years, especially in CAT6 UTP for Gigabit Ethernet and CAT7 for 10G.



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Fiber Optic Products Multimode Fiber Applications Support **Premise Distribution Breakout Cable Outside Plant** Indoor/Outdoor Cordage Self Supporting Figure-8 Sales Channel Corning Corning Trade Marks and Trade Names Multimode Fiber Applications Support **Premise Distribution Outside Plant** Indoor/Outdoor **Ribbon Cables** Self Supporting Figure-8 Cordage Sales Channel Hubbell Premise Wiring Hubbell Premise Wiring Structured Cabling Brands, Trade Marks and Trade Names Copper Products **Fiber Optic Products** Sales Channel Leviton Leviton Structured Cabling Brands, Trade Marks and Trade Names **Copper Products Fiber Optic Products** Sales Channel Mohawk Mohawk Structured Cabling Brand, Trade Marks and Trade Names **Copper Products** Mohawk Cable Specification Comparison at 100 MHz **Fiber Optic Products** Sales Channel LeGrand Ortronics Ortronics Structured Cabling Brands, Trade Marks and Trade Names **Copper Products** Fiber Optic Products



Sales Channel Panduit Panduit Structured Cabling Brands, Trade Marks and Trade Names **Copper Products** Panduit Copper Solutions Performance Panduit Copper Solutions Margin to Specification **Fiber Optic Products** Multimode Fiber Applications Support Premise Distribution **Outside Plant** Indoor/Outdoor Cordage Sales Channel Siemon Siemon Structured Cabling Brands, Trade Marks and Trade Names **Copper Products** Siemon Copper Margin to Specification Siemon Copper Solutions Guaranteed Specifications Siemon Cable Specification Comparison at 100 MHz **Fiber Optic Solutions** Multimode Fiber Applications Support **Premise Distribution Outside Plant** Indoor/Outdoor Sales Channel **TE Connectivity** TE Networks Solutions Structured Cabling Brands, Trade Marks and Trade Names Copper Products TE Connectivity Cable Specification Comparison at 100 MHz **Fiber Optic Solutions** Premise Distribution **Outside Plant** Indoor/Outdoor Cordage Sales Channel

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+44 20 8123 2220 info@marketpublishers.com

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Structured Cabling Component Sales by Region Connector Sales by Region Patch Cords by Region Copper Horizontal Cabling by Region Copper Connectors by Region Fiber Cable by Region



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