

CTM Media Holdings, Inc. Fundamental Company Report Including Financial, SWOT, Competitors and Industry Analysis

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Abstracts

CTM Media Holdings, Inc. Fundamental Company Report provides a complete overview of the company's affairs. All available data is presented in a comprehensive and easily accessed format. The report includes financial and SWOT information, industry analysis, opinions, estimates, plus annual and quarterly forecasts made by stock market experts. The report also enables direct comparison to be made between CTM Media Holdings, Inc. and its competitors. This provides our Clients with a clear understanding of CTM Media Holdings, Inc. position in the Media Industry.

The report contains detailed information about CTM Media Holdings, Inc. that gives an unrivalled in-depth knowledge about internal business-environment of the company: data about the owners, senior executives, locations, subsidiaries, markets, products, and company history.

Another part of the report is a SWOT-analysis carried out for CTM Media Holdings, Inc.. It involves specifying the objective of the company's business and identifies the different factors that are favorable and unfavorable to achieving that objective. SWOT-analysis helps to understand company's strengths, weaknesses, opportunities, and possible threats against it.

The CTM Media Holdings, Inc. financial analysis covers the income statement and ratio trend-charts with balance sheets and cash flows presented on an annual and quarterly basis. The report outlines the main financial ratios pertaining to profitability, margin analysis, asset turnover, credit ratios, and



company's long-term solvency. This sort of company's information will assist and strengthen your company's decision-making processes.

In the part that describes CTM Media Holdings, Inc. competitors and the industry in whole, the information about company's financial ratios is compared to those of its competitors and to the industry. The unique analysis of the market and company's competitors along with detailed information about the internal and external factors affecting the relevant industry will help to manage your business environment. Your company's business and sales activities will be boosted by gaining an insight into your competitors' businesses.

Also the report provides relevant news, an analysis of PR-activity, and stock price movements. The latter are correlated with pertinent news and press releases, and annual and quarterly forecasts are given by a variety of experts and market research firms. Such information creates your awareness about principal trends of CTM Media Holdings, Inc. business.

About CTM Media Holdings, Inc.

CTM Media Holdings, Inc., through its subsidiaries, develops and distributes print and mobile-based advertising and information in tourist markets in the United States and Canada.

Subsidiaries

The company's subsidiaries include CTM Media Group Inc. (CTM); and Idea and Design Works, LLC (IDW).

CTM Media Group Inc.

The company's subsidiary, CTM, operates as a brochure distribution company and other advertising-based product initiatives focused on small to medium sized businesses. Its advertisers include entertainment venues, tourist attractions, and cultural sites, as well as their related service providers, including dining, lodging, and transport services. It utilizes its regional network of proprietary brochure display stations to distribute approximately 132 million printed brochures and cards per year to tourists, and to drive mobile and Internet traffic to its online tourist information services. The company's client base includes approximately 2,600 advertisers in 28 states and



provinces in the United States (including Puerto Rico) and Canada. Its distribution territory in the United States includes the Northeast, Mid-Atlantic, and Midwestern states.

CTM operates four integrated and complimentary business lines: Brochure Distribution, Publishing, RightCard, and Digital Distribution.

Brochure Distribution: CTM distributes client brochures through its network of approximately 11,000 located display stations. Locations are hosted within facilities serving the travel, tourism and entertainment industry, including hotels and other lodgings, corporate and community venues, transportation terminals and hubs, tourist attractions, and entertainment venues. It has contracts with public transportation authorities and high volume retail chains to host a small percentage of its brochure display stations.

Publishing: CTM publishes maps with integrated display advertising and identified tourist locations. The maps cover metropolitan areas within its territory, including Boston/New England, Chicago, Kansas City, Minneapolis/St. Paul, New York City, Philadelphia, Southeast Florida, St. Louis, and Toronto.

RightCard: CTM designs and prints RightCards – pocket-sized cards in a format distributed through a network of specialized display stations in high-traffic areas. RightCards are distributed at approximately 600 locations.

Digital Distribution: CTM's digital distribution business, offered under the brand name Ettractions. The Ettractions digital distribution program offers CTM's customers a multichannel marketing platform that includes the Web, mobile Internet, SMS, social media, and digital signage. CTM's SMS platform provides text messaging services using short codes in the U.S. and Canada. CTM's digital signage includes a network of approximately 125 LCD screens built into CTM's brochure displays located at high traffic locations in CTM's major metropolitan markets.

Idea and Design Works, LLC (IDW)

Idea and Design Works, LLC operates as an independent comic book publisher in the horror and action genres, boasting, such high-profile titles as 30 Days of Night, Angel, Doctor Who, G.I. Joe, Locke and Key, Star Trek, The Transformers, and True Blood.

IDW's comic book and trade paperback publications are distributed through two



channels, such as to comic book specialty stores on a non-returnable basis; and to traditional retail outlets, including bookstores and newsstands, on a returnable basis. In addition, IDW provides clients with custom comic books and artwork/graphic design services (creative services). IDW's primary customer is Diamond Comic Distributors, Inc.

Competition: IDW faces competition from other publishers, such as Marvel Comics, DC Comics, and Dark Horse Comics.

Dispositions

In May 2010, The company consummated the sale of the assets used in its WMET radio station business.

The above Company Fundamental Report is a half-ready report and contents are subject to change.

It means that we have all necessary data in our database to prepare the report but need **2-3 days** to complete it. During this time we are also updating the report with respect to the current moment. So, you can get all the most recent data available for the same price. Please note that preparation of additional types of analyses requires extra time.



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ANALYSIS FEATURES

SWOT Analysis

SWOT, which stands for Strengths, Weaknesses, Opportunities and Threats, is an analytical framework that identifies the internal and external factors that are favorable and unfavorable for a company.

Enhanced SWOT Analysis

Enhanced SWOT is a 3×3 grid that arranges strengths, weaknesses, opportunities and threats into one scheme:

How to use the strengths to take advantage of the opportunities?

How to use the strengths to reduce likelihood and impact of the threats?

How to overcome the weaknesses that obstruct taking advantage of the opportunities?

How to overcome the weaknesses that can make the threats a reality?

Upon answering these questions a company can develop a project plan to improve its business performance.

PESTEL Analysis

PESTEL (also termed as PESTLE) is an ideal tool to strategically analyze what influence different outside factors – political, economic, sociocultural, technological, environmental and legal – exert on a business to later chart its long term targets.

Being part of the external analysis when carrying out a strategic assessment or performing a market study, PESTEL gives an overview of diverse macro-environmental factors that any company should thoughtfully consider. By perceiving these outside environments, businesses can maximally benefit from the opportunities while minimizing the threats to the organization.



Key Factors Examined by PESTEL Analysis:

Political – What opportunities and pressures are brought by political bodies and what is the degree of public regulations' impact on the business?

Economic – What economic policies, trends and structures are expected to affect the organization, what is this influence's degree?

Sociological – What cultural and societal aspects will work upon the demand for the business's products and operations?

Technological – What impact do the technological aspects, innovations, incentives and barriers have on the organization?

Environmental – What environmental and ecological facets, both locally and farther afield, are likely to predetermine the business?

Legal – What laws and legislation will exert influence on the style the business is carried out?

IFE, EFE, IE Matrices

The Internal Factor Evaluation matrix (IFE matrix) is a strategic management tool helping audit or evaluate major weaknesses and strengths in a business's functional areas. In addition, IFE matrix serves as a basis for identifying and assessing relationships amongst those areas. The IFE matrix is utilised in strategy formulation.

The External Factor Evaluation matrix (EFE matrix) is a tool of strategic management that is typically utilised to assess current market conditions. It is an ideal instrument for visualising and prioritising the threats and opportunities a firm is facing.

The essential difference between the above mentioned matrices lies in the type of factors incorporated in the model; whilst the latter is engaged in internal factors, the former deals exceptionally with external factors – those exposed to social, political, economic, legal, etc. external forces.

Being a continuation of the EFE matrix and IFE matrix models, the Internal External matrix (IE matrix) rests upon an investigation of external and internal business factors



integrated into one suggestive model.

Porter Five Forces Analysis

The Porter's five forces analysis studies the industry of operation and helps the company find new sources of competitive advantage. The analysis surveys an industry through five major questions:

What composes a threat of substitute products and services?

Is there a threat of new competitors entering the market?

What is the intensity of competitive rivalry?

How big is the bargaining power of buyers?

How significant is the bargaining power of suppliers?

VRIO Analysis

VRIO stands for Value, Rarity, Imitability, Organization. This analysis helps to evaluate all company's resources and capabilities and bring them together into one aggregate table that includes:

Tangible resources

Financial

Physical

Technological

Organizational

Intangible resources

Human

Innovation and Creativity



Reputation

Organizational capabilities

The result of the analysis gives a clear picture of company's competitive and economic implications, answering the questions if the resources mentioned above are:

Valuable?
Rare?
Costly to imitate?
Organized properly?



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